



IT Outsourcing

Our IT Outsourcing Services deliver a flexible and agile service, specifically designed to help customers align their IT functions to their core business requirements.

We aim to help IT departments free themselves from day to day operational activity to allow them to deliver strategic value back to their business by creating a scalable infrastructure that is closely aligned to their organisations core business operations.

As an IT Outsourcing and Managed Services provider we benefit from leveraging economies of scale through dedicated facilities, shared services and a wide technical skill base. This allows us to deliver you comprehensive and cost effective IT outsourcing services which are cheaper, more flexible, agile and scalable than those which you are able to provide in house. In short, we can deliver a better service for less!

Outsourcing your IT function to us can:

- > Reduce operating costs typically by up to 30%.
- > Deliver fixed service level agreements to your core services, ensuring system and business uptime give your business the support it needs to thrive.

- > Give financial certainty with predictable and fixed monthly costs, removing the traditional spiked IT capital expenditure.
- > Keep your systems running whilst you focus on incrementing core business functions.
- > Increase business efficiency by aligning IT to your business requirements.
- > Reduce business risk by investing in service not technologies.
- > Gives you access to expertise and the advantage of the latest technologies.
- > Resolve recruitment and retention problems.
- > Deliver you the flexibility and scalability you need to survive today's challenging market conditions with the ability to still grow in the future.

"We can now work our IT investment harder, delivering faster and more efficient services to our clients while maintaining a different standard of service in a competitive property market."

James Cushing >
Finance Director >
Vail Williams

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As an IT Outsourcing provider, we focus on two core areas of your IT function:

- > Infrastructure Management – we take responsibility for all of your IT systems; such as email, firewalls, system monitoring, data centre hosting etc, and deliver a service up to and including the operating system level, all based on agreed service levels for a fixed number of years.
- > Application Management - we are able to offer application development and support skills to deliver a fully supported application management outsourced service, either for existing legacy applications or for new applications being developed. This can be delivered as a fully managed IT outsourcing service or as part of an 'application tier only' support service.

James Cushing, Finance Director at Vail Williams says, *"We can now work our IT investment harder, delivering faster and more efficient services to our clients while maintaining a different standard of service in a competitive property market."*

More information

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