

# University of Leeds Case study



## Learn more about the University of Leeds and their achievements whilst using Cloud Marketplace over 20 years

### About University of Leeds

The University of Leeds, established in 1904, is one of the largest higher education institutions in the UK. Located in the north of England, the university has always been innovative and forward-thinking. It was one of the first colleges in England to welcome students of all faiths and backgrounds, remaining until today an inclusive institution focused on people and learning.

The university celebrates its past, but also sees value in preparing for tomorrow. That's why the academic strategy for the University of Leeds over the next 10 years is centred around their place in the world, and their desire to make a real difference. Tackling inequality and helping to shape a better future are their top priorities.

### University of Leeds's Advanced Experience

The University of Leeds has been using Cloud Marketplace for over 20 years. Over that time, a lot of suppliers joined the marketplace. With over 40,000 purchase orders, Tim believes Cloud Marketplace is the solution his procurement team were looking for:

**"Cloud Marketplace is very intuitive; it requires very little training. Our users save a great deal of time when finding, comparing, and purchasing the products they need. This enables our academic staff to focus on their research and teaching."**

Cloud Marketplace not only replaced physical catalogues, but most importantly, it changed the role of the procurement team within the organisation. Acquiring goods for a business can be challenging, with constant disruptions to the supply chain and frequent changes in legislation. When we asked Tim about what he most liked about the solution, his response was:

**"Because Cloud Marketplace is integrated with SAP, there is no double entry of purchase order data. The information is accurate, saving staff across the organisation time that would otherwise be lost dealing with queries."**

Saving time is crucial for any organisation, but there is also another side of Cloud Marketplace that Tim considers to be extremely important:

**"Cloud Marketplace is great from a social and environmental perspective because it connects small and local suppliers with larger organisations, creating long lasting relationships. We are able to connect to more suppliers across the UK and reduce the volume of paper used across the university."**

**"Before Cloud Marketplace, we used to spend hours searching for products in physical catalogues. Since we started using Cloud Marketplace as our procurement solution, our team have been able to save an average of 3,300 hours a year on admin time."**

Tim Brannon, Director of Procurement at University of Leeds

### What are the continued benefits of Cloud Marketplace?

"The flexible and smart workflow process. It allows us to hold purchases that need approval by a member of our team, and automatically approves the ones that don't require it. This helps us to have more control over requests and makes it easier to comply with budgets."

### Experience with the Advanced team

"Our experience with the Advanced team is great. They have listened to our suggestions and have always made themselves available to us. We feel they are dedicated to our success."

### Software updates

"The software continues to receive great updates, with new modules and improvements being added regularly."

### Tim Brannon's approach to Cloud Marketplace

"Cloud Marketplace is as important for organisations as it is for suppliers. By connecting them, it allows for growth and savings on both sides."