advanced

Business Cloud Essentials

More than just
Manufacturing Software

Business Cloud Essentials has everything you need to drive your business forward.

Business Cloud Essentials is designed to solve complex problems with simple solutions. Behind the user friendly interface is a powerful machine that can help expedite your business growth and optimise production.

Dealing with the constant changes of the industry and adapting to new legislation, all while trying to grow your business can be really difficult. Losing important information in endless spreadsheets and not having a clear view on how your business is performing are two of the main problems Business Cloud Essentials looks to solve.
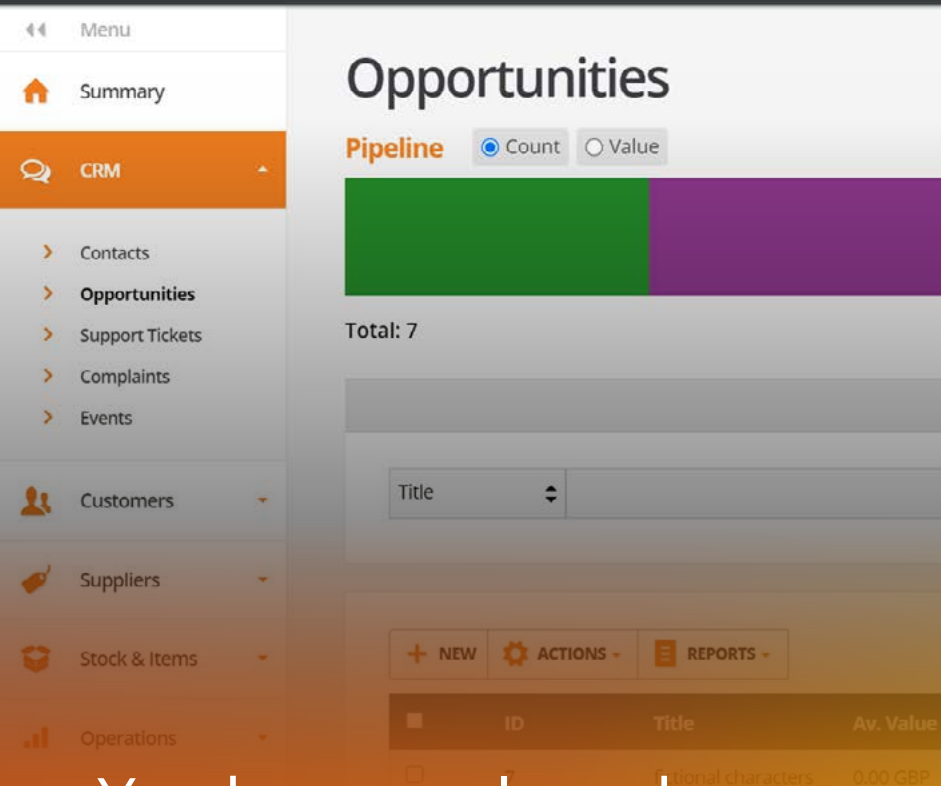
What is Business Cloud Essentials?

Business Cloud Essentials (BCE) is a cloud-based solution designed for manufacturers. It is a business management system where you can store different types of information and use it to run your business. With all your data in one place, you can seamlessly run your business, and improve communication between departments. BCE is designed to remove fire- fighting and helps you deliver on time to your customers.

You have the Business potential. We have the Essentials.
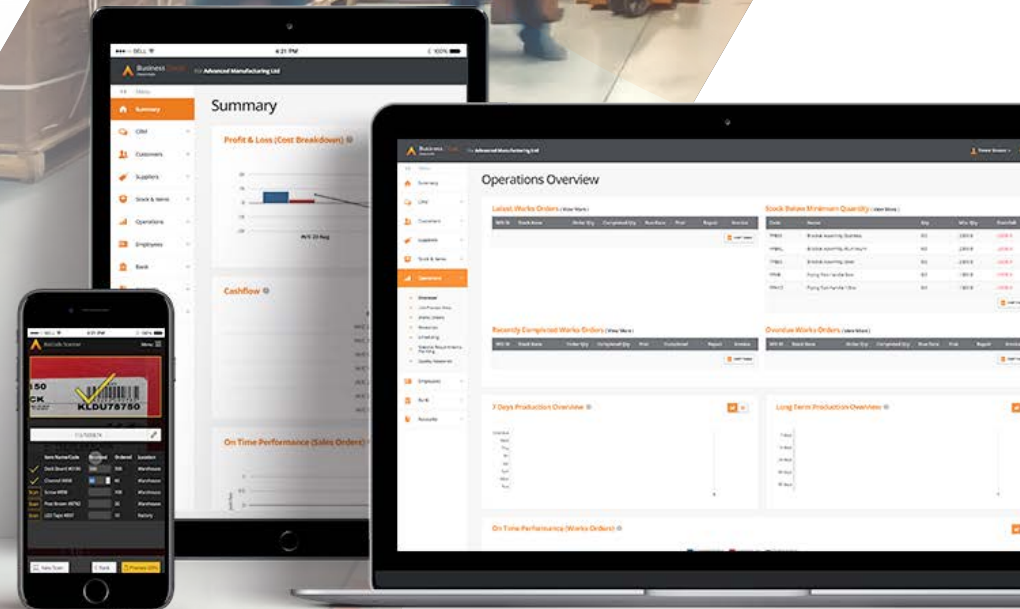
You have goals and dreams. The desire to be the best. We have the essentials.

By switching to Business Cloud Essentials, you will be able to improve your operations and meet customer's demands. We offer a clear view of your business and the tools to bring meaningful change.

Planning

- ✔ Bills of Materials & process routings
- ✔ Lean Procurement
- ✔ Material Requirements Planning (MRP)
- ✔ Interactive Scheduling
- ✔ Works Orders

Finance

- ✔ Unified Ledger
- ✔ Flexible Period Control
- ✔ Customer & supplier invoicing
- ✔ MTD Compliant VAT Return Software
- ✔ Payments & Receipts
- ✔ In-built Payroll Essentials
- ✔ Fixed Asset Register

Sales

- ✔ Opportunity Management
- ✔ Seamless Quote-Order-Invoice Workflows
- ✔ Support Tickets
- ✔ Back-to-Back orders
- ✔ Sales Forecasts
- ✔ E-Commerce Integration

Operations

- ✔ Custom Reporting and Dashboards
- ✔ Live Process View
- ✔ Web Scanning App for Goods In
- ✔ Shop Floor Productivity Analysis
- ✔ Batch Traceability
- ✔ Inventory Management
- ✔ Quality Assurance & Repair

"We went from 20 to 40 million units being produced after we started using Business Cloud Essentials successfully. We were able to double our production without hiring any additional staff."

David Rimmer, Managing Director of Unette

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Want to find out more? Contact one of our team members today!/

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Materials Requirement Planning (MRP)

Our MRP functionality allows manufacturing businesses to effectively plan and schedule parts for production.

Ensure the right amount of materials are produced at the right time, and keep customers happy with a lean procurement / production strategy.

Benefits

✔ Accurate ordering

✔ Meet customer demand

✔ Live Alerts

✔ Streamline your processes

✔ Deliver on time

✔ Live reporting

✔ Intelligent supply chain

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Production scheduling & planning

Organise your manufacturing processes. With the scheduling tool you will be able to prioritise and track jobs.

Ensure tasks are being carried out efficiently and never miss a deadline again.

Benefits

✔ Clear view of processes

✔ Meet customer demand

✔ Track performance

✔ Improve teamwork

✔ Deliver on time

✔ Smoother operations

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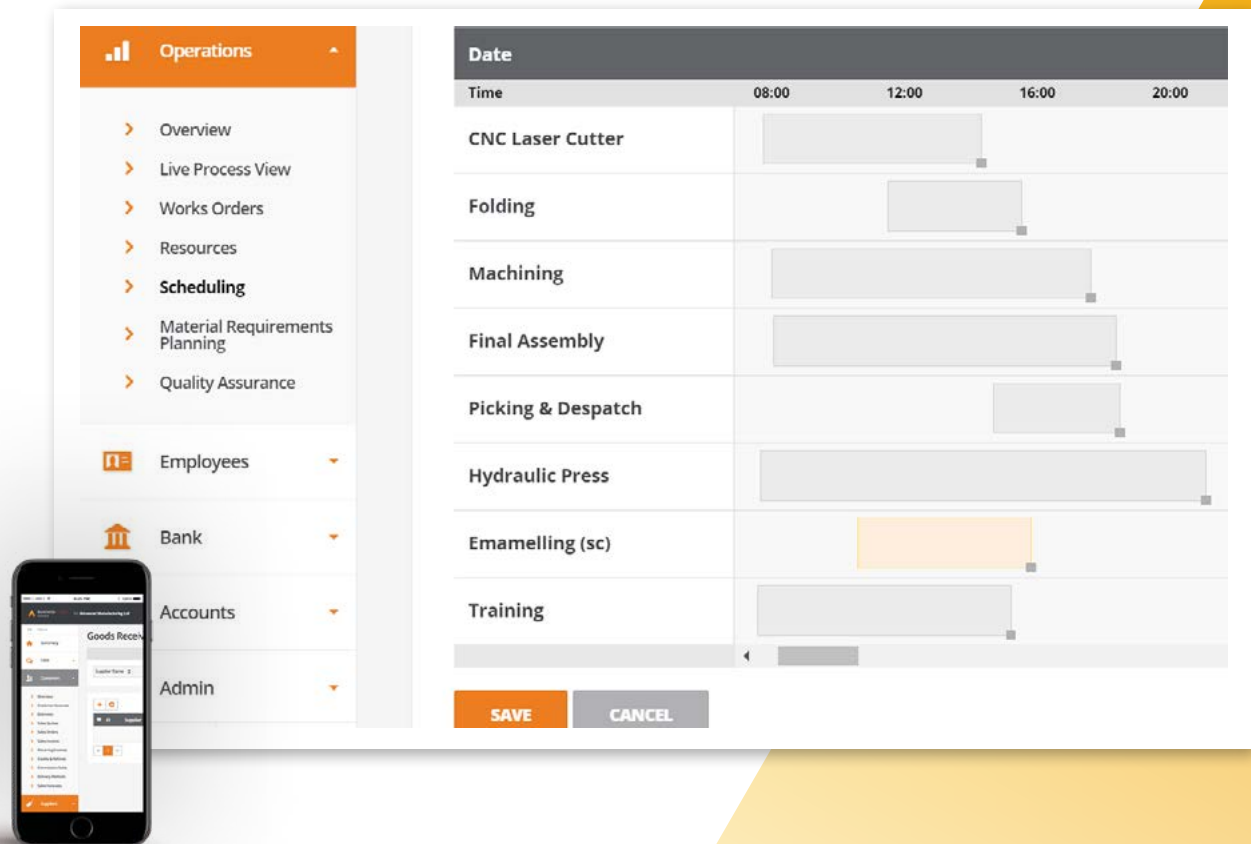
"**Advanced Business Cloud Essentials has been the foundation of our business success and is absolutely instrumental in our future.** It has taken us from one employee to 20; we think it could take us from 20 to 100. It's been brilliant for us from start to finish."

Kit Burgoyne, Co-founder of Aspire Furniture

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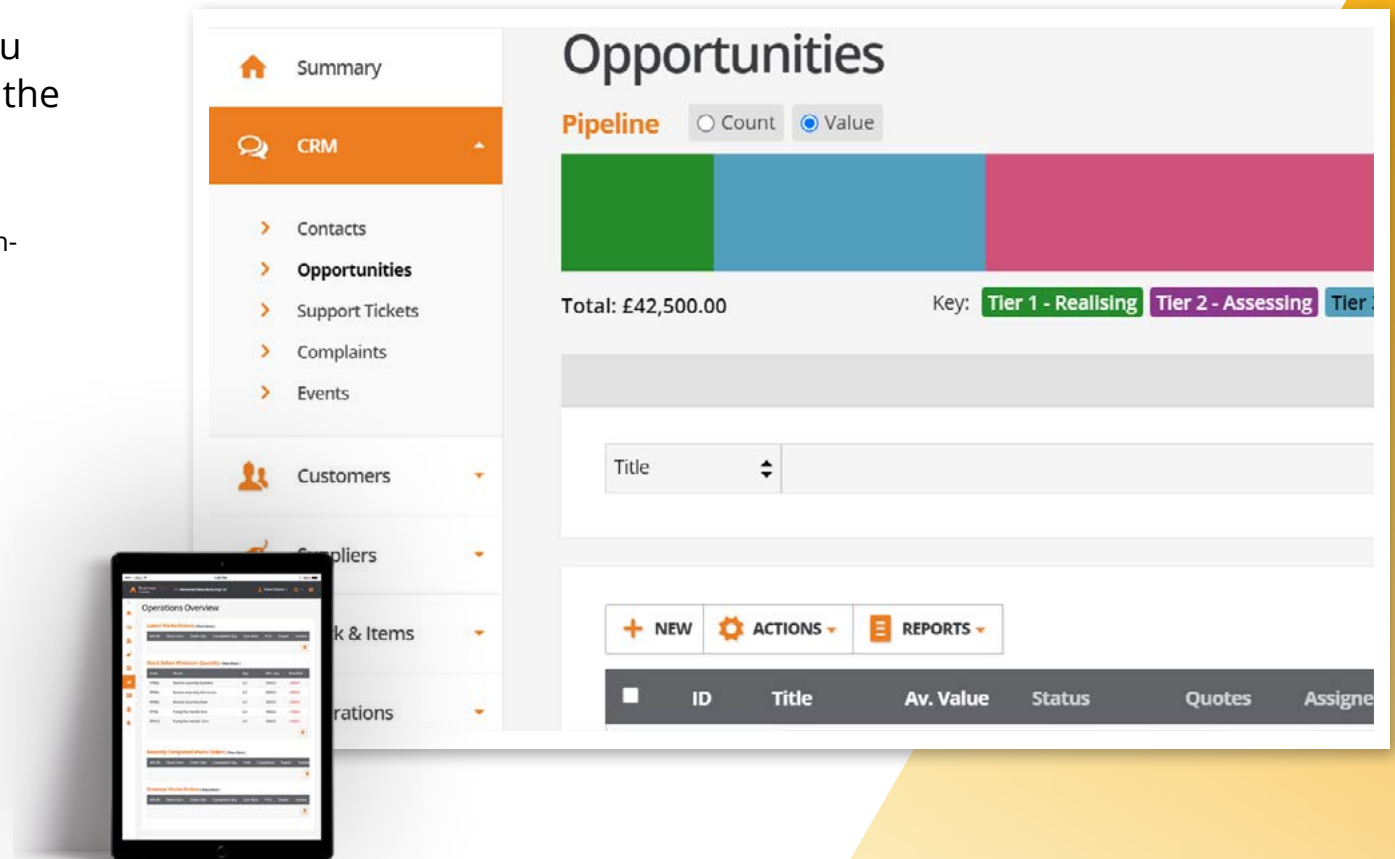**Contact Us**

Opportunity management

Our opportunities module enables you to create, separate and move sales in the pipeline.

Provide better experiences for your customers and increase the number of sales for your business.

Benefits

✔ Better customer experience

✔ Forecast sales

✔ Improve customer retention

✔ Reduce customer acquisition cost

✔ Increase satisfaction

✔ Connect sales, finance and operations

Opportunities

Summary

CRM

> Contacts
> **Opportunities**
> Support Tickets
> Complaints
> Events

Customers

Suppliers

...k & Items

...rations

Pipeline ○ Count ● Value

Total: £42,500.00

Key: Tier 1 - Realising Tier 2 - Assessing Tier

Title

+ NEW   ⚙ ACTIONS ▾   ☰ REPORTS ▾

	ID	Title	Av. Value	Status	Quotes	Assigne

Operations Overview

Unified ledger accounting

Having a unified ledger means more transparency and less mistakes. BCE makes understanding your finances simple.

Save time by removing the need to reconcile individual ledgers. All your financial information is in one place and easily accessible.

Benefits

- ✔ Save time
- ✔ Increase the flexibility of your accounting
- ✔ User-defined dashboards
- ✔ Streamlined asset management
- ✔ Real-time management accounts
- ✔ Powerful budgeting tools
- ✔ In-built payroll essentials

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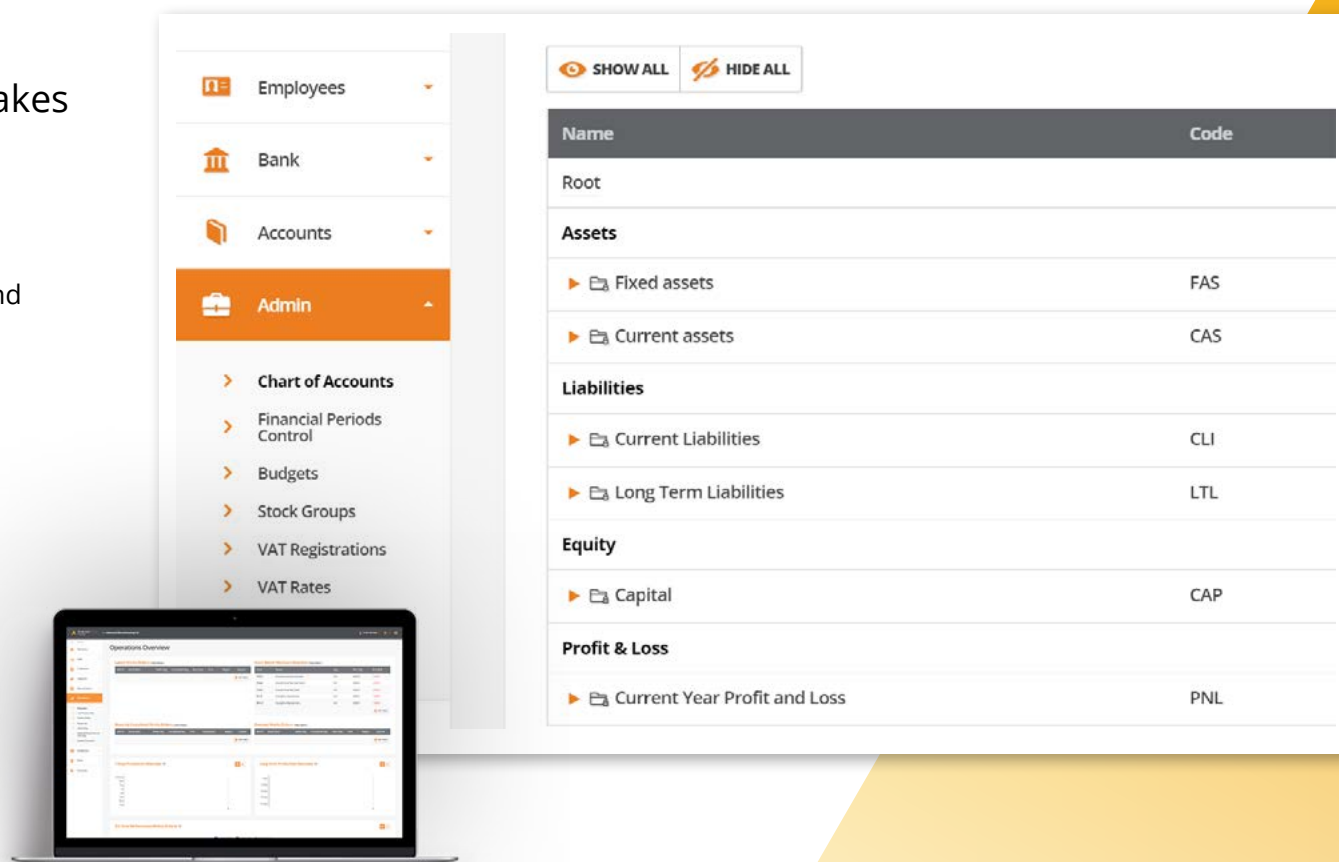
"**We feel our needs were really understood.** Advanced's cloud-based ERP solution offers us a great deal of flexibility with complete visibility of our stock and inventory, both in the UK and overseas."

Phil Vaughan, Systems Manager, Just Rollers plc

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Custom dashboards & reporting

With our powerful reporting tool, you will be able to create reports and display them on your home screen.

The dashboards are live and fully customisable, providing a quick and reliable way to evaluate your performance.

Benefits

✔ Easy access

✔ Different levels of permission

✔ Fully Customisable

✔ Improve your decision making

✔ Clear view of business performance

✔ Integrate departments

✔ Save time

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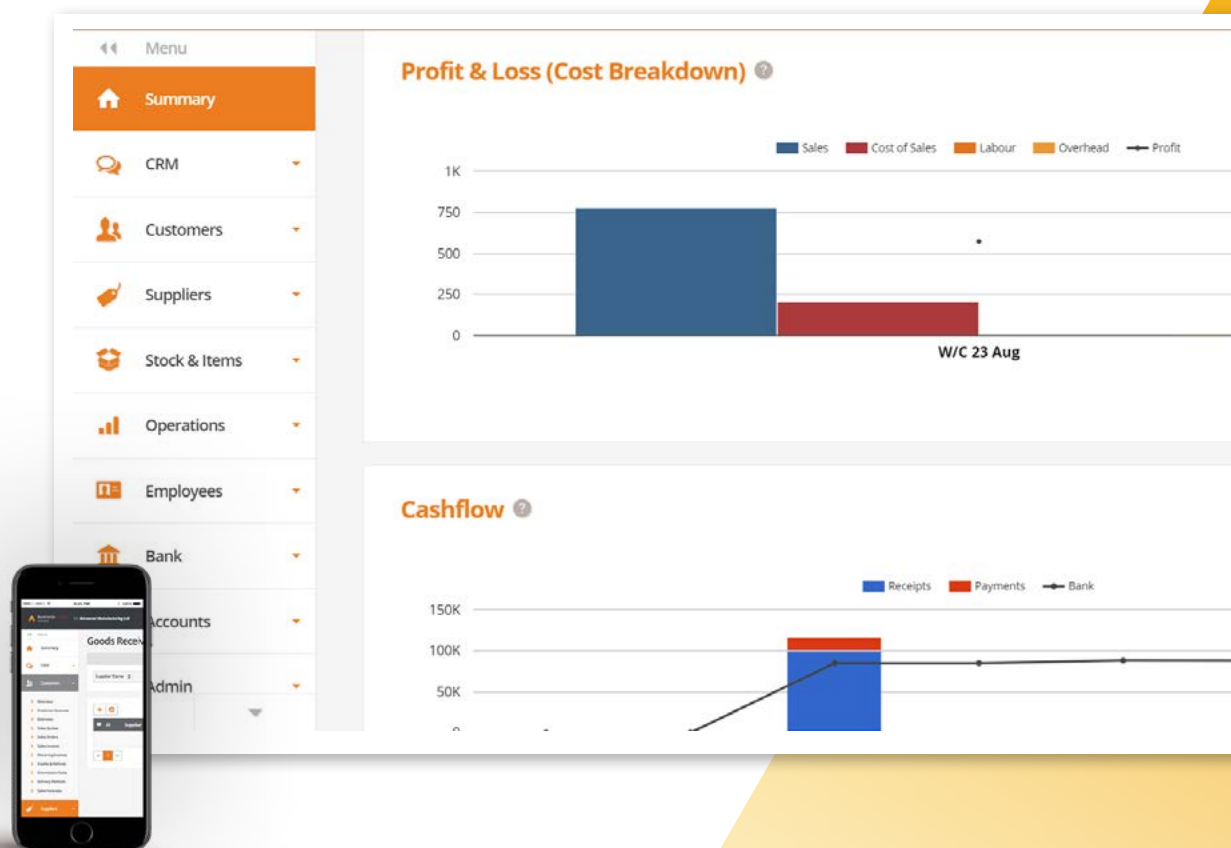
Inventory management & stock control

The stock control functionality within BCE makes it easy to keep on top of stock within your warehouse and get a clear understanding of traceability, stock levels and stock planning.

Manage inventory in multiple warehouses and keep stock levels accurate.

Benefits

✔ Deliver on time

✔ Increase inventory accuracy

✔ Simplify stock enquiries

✔ Save money

✔ Real time reports

✔ Reduce waste

✔ One version of the truth

Stock & Order Items

|	Name	Stock Code	Qty	Free Stock	Forecast	Type
☐	Frying Pan Base 8ins Stainless	FPB8SS	0.0	0.0	0.0	Stock Item
☐	Frying Pan Base 8ins Aluminium	FPB8AL	0.0	0.0	0.0	Stock Item
☐	Frying Pan Base 8ins Enamelled	FPB8ES	0.0	0.0	0.0	Stock Item
☐	Frying Pan Base 12ins Stainless	FPB12SS	0.0	0.0	0.0	Stock Item
☐	Frying Pan Base 12ins	FPB12AL	0.0	0.0	0.0	Stock

Scanning App
for Goods In

The Scanning App is designed for Goods In. The application is web based, and it works with any device.

Barcoding eliminates duplications and reduces mistakes. Make sure your stock is correct and accounted for as soon as it arrives.
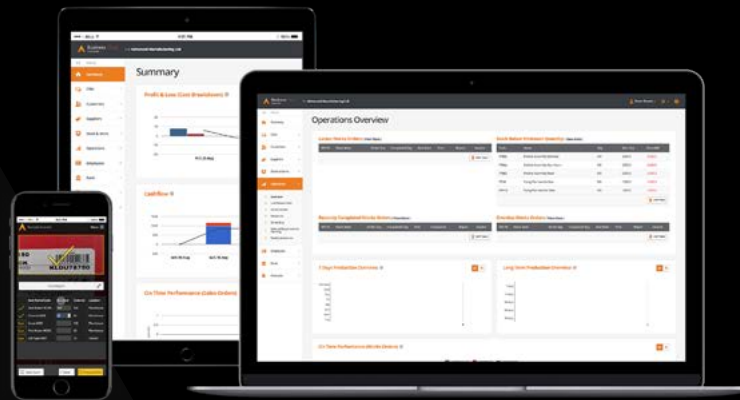
Benefits

- ✓ Increase stock accuracy
- ✓ Simplify Goods In operations
- ✓ Reduce operational errors
- ✓ Keep your employees happy
- ✓ Smoother operations
- ✓ One version of the truth
- ✓ Deliver on time

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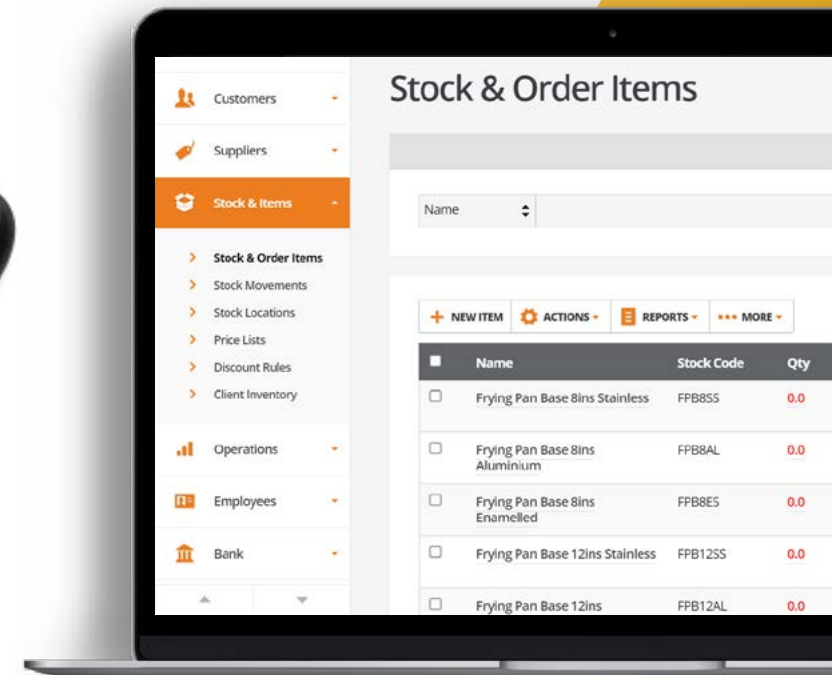
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Software Powered Possibility

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