

# **Local Government**

# Helping deliver excellence to UK citizens



**OVERVIEW** 

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#### A solution for every department

We understand the pressures facing local authorities. With reduced grants from central government and capped council tax amounts, councils need to rethink their revenue sources and continue to manage spending wisely. Councils need cost- effective software and IT solutions across all departments to provide service excellence to their citizens. With our software we help you boost productivity whilst reducing departmental costs with best-fit solutions for each department and job function. Whether you need assistance to keep your systems running, streamline procurement and spending processes, reduce paperwork and administration time, deliver your services in the most efficient and effective way or improve customer satisfaction; be assured we have a suitable solution for you.





#### Compliance and accreditation

Our products use a software service that has been implemented in many shared service type operations, enabling customers to use a single system across multiple organisations. The Cloud-based deployment also enables organisations to completely outsource the management of the solution. Use of common tools and platforms gives the service an 'open' approach, ideal for interoperability within organisations wishing to leverage best-of-breed systems.

Business information is crucial to any organisation. Our service provides strong management and reporting of the business history and transactional information in the service, but also supports corporate business analysis by enabling interoperability between systems to join up disparate and discrete snapshots of information. However, access to information is always controlled, strong governance protects the business information within the service and modern secure transmission methods then protect externally interfaced data.



## All our services are governed by the following certifications:

- ISO 9001:2015
- ISO 27001:2013
- ISO 14001:2015
- Cyber Essentials Plus
- ISO 20000-1:2018 (Advanced Health and Care)



#### Who succeeds with us

Improving the lives of millions of people in the UK every day.













Find out more



## Finance and Budgeting

At Advanced we believe finance is the beating heart of any successful organisation. Our software enables finance teams to focus on strategy and performance by consolidating multiple platforms in one place, reducing manual tasks, and producing real-time business insight automatically.

Our financial management software for local government is powered by robust accounting functionality. We enable finance teams to manage all accounting functions easily and accurately, such as: general ledger, accounts payable, credit management, bank reconciliation, and much more.

Local authorities need to ensure all departments have an accurate, up to date picture on the current budget, in order to plan future spend more effectively.

Become smarter at budget setting and deliver efficiency savings, with our budgeting and forecasting solution. Devolve budgeting and forecasting to free up finance professionals, to help project, department or community budget-holders make cost-effective decisions. Our solution can integrate with any finance system, and can help you understand your figures better, with a single version of the truth accessible to all.

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- Fully integrated accounting, invoice management, expenses management and reporting and dashboards to drive one single source of the truth.
- Develop more accurate planning and forecasting.
- Free up finance teams' time to proactively support department administrators more effectively manage spending.
- Balance historical spending with current and evolving requirements and draw on peer spend comparisons.
- Ensure that budgets are fit for purpose and efficiencies are maximised.
- Supporting multiple payment options, creating a more convenient solution for your citizens.
- Automated processes to minimise admin time and improve accuracy.

Years of experience working with financial teams

**000+** customers use our Financial Management solutions



Procurement best practice doesn't just mean buying at low cost. Local authorities are also tasked with procuring locally and encouraged to work with smaller businesses to support their community. Demanding standards have been set for prompt payments and procurement decisions are under close public scrutiny.

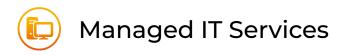
At Advanced, we understand that your focus will be on driving forward productivity and profitability. We can help to align your procurement with strategy and finance for more accurate budgeting and improved control of spending. Our procurement solution provides improved management of costs which fosters positive relationships with suppliers as practices are fair, transparent and payments are swift.

We also appreciate the roadblocks and headaches that outdated or rigid systems can cause. We believe that your teams are influential, driving forces within your business, which is why we've created a range of solutions to help free your procurement professionals from the burden of manual processes and administrative tasks and empower them to support senior leaders make important strategic decisions. i

- Enable accurate monitoring of spend and prevent overspending.
- Empower your cost centre managers to take ownership of their budget with effective monitoring tools.
- Efficiently track and monitor spend throughout the organisation with integrated procurement analytics, ensuring clear accountability.
- Gain visibility of what you are spending and with whom.
- Store all key contract information (such as compliance activities, milestones, costs, and forecasting) in one place.
- Streamline strategic management of general tasks, milestones, obligations, and compliance activities against contracts.
- Speed up invoice payment by automatically processing a range of financial documents and files.

00% invoice match accuracy, guaranteed

of businesses say supplier relationships are important to their organisation



In today's world it's becoming more and more difficult to keep up with the ever-changing technology landscape. Local Government feel the burden of the everyday, yet want to continue to take their next step and drive innovation, whilst finding new ways to reduce costs and engage citizens.

Advanced are a key Managed Service Provider to the UK Public Sector, with a speciality for removing the complexity out of challenging environments that typically suffer from technology debt and multiple disaggregated service providers. The 50+ local authorities we support with infrastructure workloads benefit from an agile approach to service delivery, allowing our subject matter experts to deliver slicker, faster deployments, better end user experiences, and continual innovation.

Advanced's IT Services cover managed services, security, modern workplace and cloud, and we have over 30 years' experience working with organisations of all sectors and sizes – whether they want to move to the Cloud, upgrade legacy applications, or invest in managed services for 24/7 support.

With strong technology partnerships, numerous certifications and as an accredited member of the G-Cloud Framework, Advanced are the ideal partner for any Local Government's technology requirements.

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- Outsource complex IT, reducing costs & aggregating supplier data for better business decisions.
- Ensure security for devices, data, and users across on-premises, cloud, and hybrid environments.
- Unlock the benefits of cloud, whether it's public, private, or on-premises.
- Modernise your workplace, adding flexibility to hybrid work demands.
- Benefit from expert consulting, providing you with tailored solutions to drive your organisation forward.



Of CIOs believe that digital transformation will continue to accelerate

Of boards or senior management say cyber security is a high priority



#### People Management

The best HR departments want to get the best from their people, with HR staff spending their time with people, not processes. With our solutions, many core HR tasks can be automated, with large parts of the recruitment process and expense management taking place online. With solutions suitable for every type of local authority, we can help find the best fit for your team.

With our learning and training management solution, be assured you have everything you need to manage and deliver training, learning and development from one single, easy-to-use system. Be confident you have the right people in the right positions with the skills they require.

Advanced offers a performance management platform that allows organisations to set and track clear, agile goals, encourages regular conversations between management and employees and provides team members with the opportunity to give and receive real-time feedback.

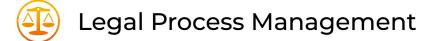
Together, our solutions can help to free up your internal resources to allow them to take a consultative role, focus on staff development, retention, reward strategy and get involved in other value- adding activities.

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- Configurable to satisfy your individual needs and highly scalable to meet your council's growth objectives.
- Boost productivity with instant online record access for all employees.
- Helps to keep your finger on the pulse of your people's needs.
- Fully compliant with the latest legislations.
- Improve communication, engagement and wellbeing, resulting in a happier, more productive workforce.

**40+** Years of experience creating people management solutions

79% Of customers reported increased efficiencies



As the market-leading supplier to the UK legal market, we can offer local authority legal teams the solutions they need to work more efficiently, and communicate more effectively, while working in a secure, compliant environment.

Local authorities generate vast quantities of information and documentation. Our practice and case management software, along with a powerful Cloud document management platform, will increase productivity by ensuring information can be captured, stored, retrieved, and reported, quickly and easily. You'll also gain improved security and compliance, along with smoother file sharing and collaboration.

We can also help you simplify legal form completion and submission. Our Cloud legal forms software offers a forms library in both PDF and digital format, along with a submission platform that enables fully managed digital submissions. It was specifically developed to help legal practitioners meet operational requirements, while ensuring user efficiency, security, and compliance.

From comprehensive practice management platforms to innovative time recording, and a customisable dictation workflow, we give legal departments the modern, accessible work tools they need to save time, reduce cost, and progress the delivery of vital services. i

- Modern, user-friendly interfaces ensure accuracy and ease-of-use.
- Robust security, compliance, and risk management built in.
- Automate time-consuming legal processes and non-billable admin tasks.
- Co-ordinate, and share, work easily with authorised colleagues, clients, and 3rd parties.
- Quickly create standard documents, letters, or emails from templates.
- Enable remote working with Cloud accessibility.
- Extensible platforms allow seamless integration with your existing software.
- Hosting and managed services remove the costs associated with infrastructure renewal and system management.

**35+** Years of meeting the exacting needs of legal firms

**30+** Years of experience in dictation technology



#### Field Service Management

We work with Local Authorities to enable them to effectively deliver high level services for their citizens. Our solutions help to streamline processes and deliver improved services across every department from housing, environmental to building control.

Our workforce management software drives efficiency by seamlessly connecting your field workers with central systems. The solution provides a simple to use, stable end-to-end workflow management that covers job creation, scheduling allocation and deployment to your workforce.

Delivers data and services to field resources to carry out their job efficiently, eliminating paperwork, speeding up job completion and supporting data capture on a range of platforms and devices. Dynamic resource scheduling provides intelligent appointments and dynamic use of resources or assets.

Take control with our cloud-based reporting dashboard specifically developed for field-based organisations. It delivers reporting on every aspect of your operation, allowing your users to view information at a high level, as well as proactively resolve issues without impacting other scheduled work. i

- Dynamically schedule your resources in real-time.
- Unite your back office to key stakeholders.
- Streamline processes to significantly drive productivity.
- Deliver real business improvement by acting on insight.
- Increase customer satisfaction by keeping them up to date.
- Reduce no access rates and costly missed appointments.
- Gather and display real-time data to solve problems before they occur.

Decrease in mileage and reduced fuel costs

Average increase in team productivity



Demand for social care is on the rise and expected to grow further. Social care teams are transforming the way they deliver services and need to be supported by effective systems. From residential care to community provision, crisis response to care planning. Advanced has a wealth of experience with systems, designed specifically for the sector, and caring for more than 1 million citizens in the UK. Our trusted solutions ensure information flows from the local authority to the community and back again, enabling mobile social care professionals to access and update vital records wherever they are, and providing new digital channels for citizen self-service and signposting.

Our fully integrated software solutions serve all functions of a modern social care service. Our comprehensive case management system, for both adult and children's social care; includes standard statutory workflow and reporting, customisable modules, portals for citizen self-serve & provider collaboration, business intelligence and finance. Supporting local authorities by simplifying caseloads, tasks and care planning and providing new digital channels to better manage demand to ensure delivery of the best possible outcomes. In addition, we have developed solutions for internally provided care services, such as Council managed Extracare and Residential Care Homes, which include capabilities such as support worker recruitment, prospect and referral management, staff scheduling, training, compliance, timesheets, finance and management reporting.

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- A single, interoperable social care and finance system to manage statutory Council services.
- Powerful dashboards that can present graphical data to help identify trends, create reports and make clinical decisions.
- Customisable workflows to mirror organisation processes.
- Citizen empowerment to self-direct their own assessment pathways with easy-to-use interfaces.
- Online financial assessment portal to support care reform demand management.

Helping over **50,000** care professionals





At Advanced, we are passionate about education and the opportunities that it creates for individuals from all backgrounds. Developments in digital solutions and data analytics have changed the education landscape, offering powerful possibilities for not only recording and monitoring data, but for gaining critical insights into learner performance in FE, apprenticeships and traineeships.

Advanced has an unrivalled range of solutions that put learners at the heart of the process, whilst providing class-leading data management and reporting to drive improvements. Local Authorities can access data on a range of metrics for audit, compliance, funding and inspection, including student numbers, attendance, attrition, progression, success rates and much more. As well as providing you with powerful back-end data, our learning platforms also offer accurate and effective skills assessment and development for English, maths and digital skills.

Our innovative technologies take the burden away from teachers and managers, while giving the education department the valuable data it needs to support governance, benchmark performance, fulfil national reporting requirements and enable long-term capacity planning. Critically, these solutions provide the opportunity to maximise the use of your levy to increase skills and retain staff. By partnering with Advanced, focus can shift to what really matters - improving standards and driving learner outcomes - confident of being able to provide timely and accurate data returns. i

- Manage all your core functions using connected solutions from one supplier.
- Maximise your levy funding.
- Access powerful data for audit and compliance to meet the Ofsted Inspection Framework.
- Drive improvement through all stages of the learner journey including the government target to raise literacy, numeracy and digital skills.
- Monitor and track student numbers, attendance, attrition, progression, success rates and more.

Years of experience creating education management solutions

5% Of FE Colleges and hundreds of training providers use our systems in the UK

#### What our customers say about us



"Advanced's financial management solution has given us the freedom to focus on value-add accounting instead of admin work and manual monitoring." Robert Winterton > Financial Services Manager > East Hertfordshire District Council

#### Find out more



"The end-to-end experience of having Advanced manage all aspects of both the software and hardware of such a critical finance system has taken away a huge headache for us." Sue Spencer > Systems Accountant > Powys County Council

Find out more





#### What our customers say about us



"The Advanced technology has enabled us to build capabilities which leave us confident about facing a future where more people will be supported in their own homes."

Robert Forman > Service Manager for Business Process Change and Improvement > North Lanarkshire Council

Find out more

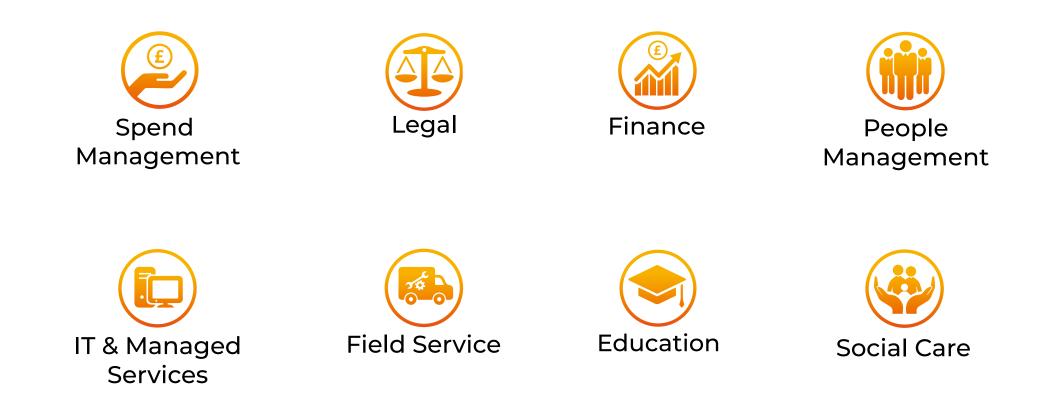


"By choosing to have our solutions hosted by Advanced we were able to take advantage of their resources and expertise on this complex project." Steve Brown > Financial Systems Manager > Doncaster Metropolitan Borough Council

Find out more

#### Find out more

Please click the icons below to read more about our solutions for each sector.



#### Why Advanced?

Advanced is a dynamic British business software and services provider with a £330m turnover, 25,000+ customers and 2,700 employees. We provide enterprise and market-focused solutions that allow our customers to reimagine what is possible, innovate in their sectors and improve the lives of millions of people in the UK.

By continually investing in our people, partnerships and technologies, we provide right-first-time solutions that evolve with the changing needs of our customers and the markets they operate in. Our Cloud-first strategy is enabling our customers to drive efficiencies, make informed decisions, act with pace and meet challenges head on.

True partnership is what differentiates us from our competition. We deliver focused solutions for public sector, enterprise, commercial and health & care organisations that simplify complex business challenges and deliver immediate value.

Our solutions enable our customers to deliver care to 40 million people throughout the UK, send 10 million sports fans through the turnstiles, manage over £1 billion in charity donations, support 2.5 million students and get over 1.2 billion passengers to their destinations on time.

#### **Contact us**





