



Business Cloud Essentials - Cloud based business management for manufacturers

In a changing and increasingly challenging work environment, business owners are looking to technology to help control their business and bring all departments together without significant upfront costs.

At Advanced, we understand that business owners want to be able to maximise the productivity of their teams, but sometimes see technology as an expense they can't afford. With Business Cloud Essentials this is no longer the case. Using our Software-as-a-Service (SaaS) solution, you can realise your business potential through a simple, affordable and flexible product.

Our business management solution delivers a single, fully integrated platform for businesses to use including financials, Customer Relationship Management (CRM), stock control, supplier, sales and opportunity management, payroll and dashboard reporting.

Key benefits

Thousands of UK businesses trust us to help run their business for them every day. Join them and simplify your business processes today.

Anytime, anywhere, any device

Access your solution in a highly secure manner,

anytime and anywhere, benefiting from the most up-to-date information in all areas; from project planning to payroll management.

One fully integrated system

All departments work together under one system, providing a unified view of activities and a clearer understanding of performance. Say goodbye to data duplication causing errors and reducing lead time in your business – with Business Cloud Essentials there is one version of the truth across the business.

Flexible and scalable

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Client >

Aspire Furniture

Project >

Improve business processes with Business Cloud Essentials.

"Business Cloud Essentials has been the foundation of our business success and is absolutely instrumental in our future."

Kit Burgoyne >
Co-founder >
Aspire Furniture

Business Management for Manufacturers

Instant business intelligence

Instant access to a snapshot of current and future performance, allowing you to forecast effectively, refine your strategies and plan resources and materials efficiently. Let technology lead the way and use informative business data to build your strategy.

Full traceability

Full history reporting around customers, suppliers, stock, and employees. Includes full batch traceability to manage the entire product lifecycle. Get a deeper understanding of what's working and what's not and make informed business decisions based on real-time data within your system.

Jonny Clements, Financial Director, Signal Group says, *"We are extremely confident that the better view of our costs and tracking of timings across the various stages of the processes will deliver significant cost savings and help to streamline activities. With a Cloud service, we also benefit from a simple monthly price with no hidden costs, and we'll be able to monitor the resulting impact on the business quickly,"*

Easy to implement and use

Business Cloud Essentials is designed to be simple to use so your staff don't need to spend a lot of time getting up-to-speed on a new system. Implementation is easy – simply log in to the software using a browser, with no need to download any hardware. Benefit from a simple and painless implementation process, without the need for risky software acquisition costs that can ultimately impact your bottom line and cash flow.

One version for life

All updates are included in your subscription fee, meaning you don't have to worry about spending time and money on upgrading to new modules and versions – it's all included

Reduce financial risk

Avoid hefty software costs by implementing a Software-as-a-Service solution. Tailor your monthly payments in a way which makes the software affordable for your organisation – ensuring you're effectively balancing the books.

Grow your business with Advanced

We have a track record of helping small organisations grow their business and realise their potential. Using Business Cloud Essentials, SMEs are able to be more productive and reduce the impact they are having with the same resources. All departments are joined up – saving time compared to manual systems and spreadsheets, and staff can input data into the system with ease.

Business Management

We understand that as a small business, there are core pieces of technology which you need to run your business efficiently and effectively. The core functionality of the product is designed to do just that, organisations can take advantage of having financials, ordering and supply chain management and CRM all in one place. This makes it easy to move from one area of the business to another and links up all data and information where required.

Within the finance function, teams can benefit from a wide range of finance capabilities such as nominal accounts, journal entry, banking, KPI dashboards, reporting, payments and receipts and accounts payable and accounts receivable. This means that business owners and financial controllers alike are able to input all financial data into the system and extract accurate information on the organisation's financial health.

Sales teams have access to sales purchases as well as the full CRM system, providing easy access to contact information and history, increasing customer satisfaction.

"We feel our needs were really understood. Advanced's solution offers us a great deal of flexibility with complete visibility of our stock and inventory, both in the UK and overseas."

Phil Vaughan >
Systems Manager >
Just Rollers plc

Cloud-based business management solution



"Business Cloud Essentials has given us complete control over our operations and financial performance during a period of rapid growth."

Andrew Jerrum >
AJ Tensile Fabrications Ltd

Payroll

As your business begins to grow, ensuring you have payroll functionality built into your IT system will give your employees peace of mind that payroll is handled carefully and accurately. Within Business Cloud Essentials all payroll processes and procedures are automated with key payroll documentation recorded online for greater efficiency. All payments, expenses, payslips and online submissions are managed simply through the system.

Business Cloud Essentials includes:

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Features include:

- > Cost calculation & forecasting
- > Product configuration
- > Multi-currency accounting
- > In-depth project accounting
- > Subcontractors & Construction Industry Scheme (CIS) submissions
- > Customer & supplier invoicing
- > Taxation and VAT returns
- > Customer Relationship Management (CRM)
- > Unified Ledger

More information

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