

**Report and
Consolidated Financial Statements
For the Year Ended 28 February 2022
for
Aston Midco Limited**

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for the Year Ended 28 February 2022**

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Company Information
for the For the Year Ended 28 February 2022

DIRECTORS:

A R Alonso
M S Saroya
C Arhanchiague
B Hung
M Richards
T Ragagnon

REGISTERED OFFICE:

13-14 Esplanade
St Helier
Jersey
JE1 1EE

REGISTERED NUMBER:

129565

INDEPENDENT AUDITORS:

PricewaterhouseCoopers LLP
Registered Auditor &
Chartered Accountants
One Chamberlain Square
Birmingham, B3 3AX

**Directors' Report
for the Year Ended 28 February 2022**

PRINCIPAL ACTIVITIES & OBJECTIVES

The Advanced Group comprises Aston Midco Limited (the “Company”) and its subsidiaries (the “Group”)

The Group’s principal activity is the provision of software and IT services which enable organisations to drive efficiencies, savings and growth opportunities through focused software solutions that evolve with the changing needs of our customers’ organisations and the markets they operate in. The Group achieves this by taking a market led approach to software development and delivering excellent customer service that ensures high retention levels and growth. This is complemented with carefully selected acquisitions to create further value for the Group’s customer base.

The Group is a leading provider of enterprise and market focused business solutions to organisations predominantly in the United Kingdom but also with selected international presence. The Group’s All Market Solutions include Financial Management, Human Capital Management, Spend Management and Field Service Management. The Group also provides Specific Solutions to Health and Social Care organisations, to Charities and Memberships, to Law firms and to educational establishments. All solutions are supported by the Group’s internal hosting and managed services capabilities.

GROUP OWNERSHIP

The Group was formed on 9th October 2019 upon acquisition by Aston Lux Acquisition S.à.r.l, an entity co-controlled by BC European Capital X (advised by BC Partners LLP) and funds within the Vista Equity Partners Fund VII Limited Partnership (“Vista”). Both BC Partners, represented by Partner Philipp Schwalber, and Vista, represented by Senior Managing Director Monti Saroya, are large global private equity funds with significant experience in investing in enterprise software businesses.

FINANCIAL REVIEW

Results and performance

The Group’s performance in the year ended 28th February 2022 continued to meet its strategic and financial objectives, including growing its recurring revenue base by 28% (2021: 12%) to 74% (2021: 72%) of total revenues, maintaining strong profitability by generating 38% adjusted EBITDA margin (2021: 42%) while continuing to invest in product development to maintain and strengthen market positions, spending £34.8 million (2021: £29.4 million) on research and development and investing in other strategic initiatives to accelerate future growth. £11.6 million (2021: £7.9 million) of the research and development expenditure has been capitalised as an intangible asset of the Group.

In addition, the Group continued to deploy its M&A strategy during the year-ended 28th February 2022, reinforcing the Group’s product offering in the Education sector with 2 acquisitions, Health and Social Care sector with 1 acquisition and the ERP solutions for the private and public sector with 1 acquisition and strengthening its market position in those segments.

The Directors review various Key Performance Indicators (KPIs) for the Group’s performance namely revenue growth (in particular recurring revenue growth), recurring revenue as percentage of revenue and adjusted EBITDA growth and margin.

During the year the Group delivered a strong top-line performance with revenue for the 12-month period reaching £317.0 million (2021: £256.7 million), growing overall by 23% (2021: 5%) on a year-on-year basis.

Recurring revenue was £235.6 million (2021: £183.6 million) growing by 28% (2021: 12%) with subscription revenues growing by over 50% underlining the quality and demand for our products. Non-recurring revenues recovered from the Covid-19 impact from the year ended 28th February 2021 to £81.4 million (2021: £73.1 million) growing by 11% (2021: decline of 9%).

Recurring revenue makes up 74% (2021: 72%) of total revenues and the continued growth has been achieved by continued strong demand for our subscription products, our ongoing focus on retention and cross selling products across our existing client base and through acquisition.

Adjusted EBITDA was £122.4 million (2021: £114.3 million) growing by 7% (2021: 12%) during the year but the Group saw a reduction in adjusted EBITDA margin from 42% in the year ended 28th February 2021 to 38% in the year ended 28th February 2022. The margin reduction was primarily caused by an increase in cost of goods sold and operating costs. This reflected increased investments in areas within the business in particular marketing and R&D to drive future growth as well as the impact of higher employment and third-party costs. The Group is implementing several cost control initiatives to ensure costs continue to be monitored and controlled carefully considering the current inflationary environment.

Adjusted EBITDA is used by the Directors as an indicator of on-going trading profitability of the Group. EBITDA is defined as Operating Profit before foreign exchange, amortisation and depreciation. A reconciliation between EBITDA and adjusted EBITDA is detailed below:

	Year Ended 28 Feb 22	Year Ended 28 Feb 21
	£'m	£'m
Operating Profit	29.0	40.8
Net foreign exchange loss/(gain)	12.8	(28.6)
Amortisation	57.1	50.7
Depreciation	8.1	9.1
EBITDA	107.0	72.0
One-off acquisition and restructuring costs	9.6	18.2
Statutory Adjusted EBITDA	116.6	90.2
Other one off and non trading costs	3.3	5.7
IFRS3 Adjustment	2.5	18.4
Adjusted EBITDA	122.4	114.3

**Directors' Report continued
for the Year Ended 28 February 2022**

The one-off acquisition and restructuring costs incurred in the year are detailed in note 28 to these financial statements.

Other one-off and non-trading costs are non-recurring costs incurred because of changes made to business operations and non-trading board and associated advisor costs.

At acquisition, the Group applies, as part of the accounting for acquisitions, the guidance set out in IFRS3 'Business Combinations'. This requires, at acquisition, the carrying values of the acquired assets and liabilities to be adjusted to their fair value. Specifically, for deferred revenue, this results in the business reducing the book values. This non-cash adjustment consequently means the recognised revenue and EBITDA for the year are lower than the underlying contractual values by £2.5 million (2021: £18.4 million). The underlying customer contracts are not impacted and therefore the Directors add back the IFRS3 adjustment in calculating adjusted EBITDA.

Cash Flow

Cash generated from operating activities was £73.8 million (2021: £104.8 million) and at the end of the period the Group had a cash balance of £32.7 million (2021: £24.0 million). Financing net inflows of £100.9 million (2021: £129.9 million) included £201.3 million (2021: £126.5 million) cash inflow from new loans offset by £96.5m (2021: £74.8 million) repayment of loans and £4.0 million (2021: £3.5 million) payments relating to the capital elements of leases. In the comparative period the Group raised £138.9 million from the issue of share capital and paid £57.2 million dividends. There were no equivalent cashflows in the year ended 28th February 2022.

Net Debt

The Net Debt position on 28th February 2022 was £993.8 million (2021: £892.9 million). The interest rates charged on the first and second Lien loans vary between 4.25% and 8.25% over LIBOR and from 1st January 2022, Sterling Overnight Interest Average (SONIA) for the GBP denominated loans. Issue related costs capitalised in connection to refinancing activities within the year were £3.3 million (2021: £3.9 million). The unamortised amounts remaining in the statement of financial position at 28th February 2022 amounted to £15.8 million (2021: £18.4 million).

	Year Ended 28 Feb 22	Year Ended 28 Feb 21
Type	£'m	£'m
Cash	32.7	24.0
Lien 1	(750.5)	(632.5)
Lien 2	(260.9)	(257.6)
Other	(0.6)	(0.8)
Cross currency swaps	(14.5)	(26.0)
Net Debt	993.8	892.9

The Group has a revolving credit facility (RCF) of £75 million which is a component of the Lien 1 borrowing. £22 million of the RCF was drawn down at 28th February 2022. There is a leverage covenant which is measured when the RCF drawdown exceeds £30 million which requires the First Lien Leverage Ratio to be no greater than 7.65x.

Capital structure

As set out above, the Group has net debt of £993.8 million. The Group also has £12.7 million of ordinary share capital issued to its immediate parent company, Aston IntermediateCo Limited.

One-off acquisition and restructuring costs

During the period the Group incurred £9.6 million (2021: £18.2 million) of one-off acquisition and restructuring costs. The Group undertook various transformation projects including information technology systems implementations and finance transformation and property rationalisation by consolidating the Group's office properties and those of the businesses acquired. The costs can be analysed as follows:

	Year Ended 28 Feb 21	Year Ended 28 Feb 21
Type	£'m	£'m
Acquisition costs	4.8	12.1
Transformation projects	3.4	4.5
Property rationalisation	1.4	1.6
One-off costs	9.6	18.2

Tax

The Group reported a total tax charge of £37.5 million (2021: credit of £0.5 million) as a result of UK tax charges of £6.4 million (2021: £2.0 million) overseas tax charges of £2.7 million (2021: £0.9 million), a deferred tax credit relating to timing differences of £10.0 million (2021: £17.8 million), adjustments to taxes reported in prior years of £6.6 million (2021: £1.9 million) and the impact of increases in the UK tax rate on deferred tax liabilities of £31.8 million (2021: £12.5 million).

RESEARCH AND DEVELOPMENT ACTIVITY

During the period, research and development gross expenditure before capitalisation was £34.8 million (2021: £29.4 million). A successful research and development agenda is a strategic priority of the Group. The markets in which the Group operates are complex requiring an effective research and development strategy to support and maintain the competitive advantage the Group enjoys. The Group remains committed to the continuous development of a portfolio of market relevant products including My Workplace. This agenda will continue into the next financial year. Ongoing investment in new technology and functionality has, and will continue to, enable the Group to maintain and strengthen its market leading position.

**Directors' Report continued
for the Year Ended 28 February 2022**

NON-FINANCIAL KEY PERFORMANCE INDICATORS

The Group's primary non-financial KPIs are:

- Customer satisfaction, which is measured by regularly surveying the Group's customers, and aggregating the results in a KPI of NPS ("Net Promoter Score"). NPS improved from -16 in 2015 to +28 in 2022
- Employee base: number of employees and number of new hires (see note 3 to these financial statements for details of employee numbers)
- ESG performance, with a commitment to carbon-neutrality from 2021 and significant on-going diversity and inclusion investment (see Inclusivity section later in this Directors Report)

RISK MANAGEMENT

Advanced operates in a competitive environment requiring a balance between risk taking and risk mitigation to secure delivery of our strategy. In order to deliver this balance a number of processes and policies are in place

- A clear organisation structure with defined levels of responsibility delegated to operational management
- Maintenance of a risk register, which identifies and evaluates risks, control procedures and monitoring arrangements
- A structured process for approval of capital projects and significant contracts which includes appropriate authorisation levels
- All significant acquisitions or investments are subject to detailed internal appraisal involving both Group and operating personnel and due diligence procedures, prior to being presented to the Board for approval
- Comprehensive business planning procedures which include a rigorous annual budget process. Forecasts are updated quarterly and presented to the Board for review and comment
- Monthly management accounts which report on trading performance by operation against budget and previous year, including relevant key performance indications and latest year end forecasts, are provided to management and the Board
- Regular review of business operations throughout the Group by operating and executive management

**Directors' Report continued
for the Year Ended 28 February 2022**

PRINCIPAL RISKS AND UNCERTAINTIES

Risk category	Specific risks	Mitigation
Economic	<p>The Group's markets fall into decline. Weak economic conditions affect the ability of the Group's clients to do business.</p> <p>Uncertainty and volatility in the economy arising from the United Kingdom's exit from the European Union in January 2020.</p> <p>Risks to the UK economy from the impact of Covid-19 variants and higher inflationary environment, in particular caused by the Russian invasion of Ukraine.</p>	<p>The Group has a diversified portfolio of products, services, and markets, so as to mitigate dependence on any one product, service or market. Innovative solutions are offered in a variety of ways to best suit each customer's business needs, including the traditional licence and services model or payment by subscription via Software as a Service.</p> <p>A significant portion of the Group's revenue is recurring from existing customers which provides highly predictable cash flows. The company has expanded into a portfolio of markets, products and services which overall reduces the risk on any single element. The business is not directly dependent on sales between the UK and the EU as the business is focused materially on UK businesses and enterprises.</p>
Strategic	<p>The Group fails to execute its M&A strategy successfully or to properly integrate acquisitions made.</p>	<p>The Group applies clearly defined criteria to identify and make earnings-enhancing acquisitions, with strong recurring revenue streams, which are complementary to the Group's existing portfolio. Due diligence appropriate to the size and complexity of the company, is carried out before any acquisition is made. The Group has extensive experience of integrating acquisitions.</p>
Product development	<p>The Group operates in highly competitive markets characterised by rapidly changing technology and increasingly sophisticated customer requirements. Failure to respond promptly and effectively may lead to loss of market share.</p>	<p>Significant investment is made in product development. Dedicated development resource centres exist in Bangalore and Baroda, India, which continually review and update products. Use of third-party software is kept to a minimum.</p>
Systems failure	<p>The loss, failure, or external intrusion of the company's systems which both support the Group operations to our customers and internal activities. Failure to have appropriate controls and oversight related to cyber security and systems stability risk would have a significant impact on business performance and security of customer and business information and data.</p>	<p>All critical new business and client focussed systems have High Availability built in by design.</p> <p>Regular testing of business continuity/ disaster recovery plans is carried out, including annual full live scheduled testing.</p> <p>The company has an ongoing team focused on and reviewing and establishing procedures which reduce cyber security risk.</p>
Project delivery	<p>The Group contracts for multiple projects each year to deliver products and services to clients. Failure to deliver large or even smaller projects can result in significant financial loss.</p>	<p>The Group has proven procedures and policies for project delivery and regularly measures and reviews project progress. Problem projects involve senior management at an early stage.</p>
Financial reporting	<p>Incomplete management/ financial information informing Board/ management decisions could result in the business being managed sub-optimally and adversely affect performance.</p>	<p>Detailed management information is circulated monthly and reviewed by the management board and Group Board.</p>

**Directors' Report continued
for the Year Ended 28 February 2022**

Liquidity risk	The Group may have insufficient cash reserves and working capital to pay its debts as they fall due or to finance growth or acquisitions.	The Group is highly cash generative. Further information on liquidity risk is set out in note 22 to the financial statements. The Directors opinion on going concern is set out in note 1 and below.
Leverage risk	The Group may breach its leverage covenant.	The Group is highly cash generative. The Directors closely monitor covenant compliance and are comfortable with the Group's leverage covenant position. The Directors opinion on going concern is set out in note 1 and below.
Foreign exchange risk	The Group's financial performance may be materially impacted by foreign exchange volatility.	The Group's main exposure to foreign exchange risk is on its \$ borrowing. The Group enters into financial instruments to hedge 100% of its foreign exchange risk on these balances. The Directors monitor the foreign exchange exposure on the Group's working capital balances and as the majority of the Group's trading is in £, the foreign exchange risk on these balances is not deemed significant.
People	The Group's success relies on recruiting, developing and incentivising senior management and other key employees, the loss of whom may affect the financial performance of the Group.	<p>A comprehensive vetting and recruitment process exists. There is continual development of employees through objective setting and regular appraisals.</p> <p>An in-house development and training facility provides a structured learning environment for the professional development of all staff. Key employees are incentivised via bonus plans and share schemes.</p> <p>Management have implemented a strategy to limit the impact of Covid-19 on employees. The company's policy is to broadly follow government guidelines as is applicable to each jurisdiction in which it operates.</p>

TRENDS AND FACTORS AFFECTING FUTURE DEVELOPMENT, PERFORMANCE AND POSITION

Several key trends across the Group's software markets are monitored by the Group:

- UK macroeconomic environment: the Group generates 88% (2021: 91%) of its revenues from the UK and Ireland, and as such is exposed to the broader UK and Ireland macroeconomic environment. Macroeconomic events such as the COVID-19 driven economic recession and subsequent recovery can impact the Group's customers through timing of software investments and in some cases swings in activity volumes driving software usage.
- Software market dynamics in the Group's key segments: the Group addresses several discrete end-markets (for example Health & Care, Legal and Education), each with specific market dynamics which impact upon demand for the Group's solutions.
- Changing customer needs: customer software needs are evolving rapidly (in terms of functionality, underlying technology, and the need for integration into an increasingly complex technology ecosystem), which the Group is proactively addressing through investment into new products and the targeted modernisation of existing solutions, in turn strengthening its market position.
- People / recruitment: as detailed in the principal risks and uncertainties section of the Directors report, the Group's continued success relies on recruiting, developing, and retaining the Group's employees. The broader software industry is experiencing a heightened demand for talent, in turn impacting the availability of high-quality employees (primarily in the UK and in India, where the Group has significant operations). The Group is focused on ensuring that it continues to be an attractive employer and therefore able to hire the employees needed to meet its growth ambition

DIRECTORS

The Directors of the Company throughout the year and at date of signing the consolidated financial statements were as follows:

A R Alonso – appointed by Vista
M S Saroya – appointed by Vista
C Arhanchiague – appointed by BC Partners
B Hung – appointed by Vista
M Richards – appointed by BC Partners
T Ragannon – appointed by BC Partners

None of the directors hold any interest in the shares of the company.

**Directors' Report continued
for the Year Ended 28 February 2022**

GOING CONCERN

The Directors have considered it is appropriate to adopt the going concern basis in preparing the financial statements. The Directors have modelled various performance scenarios for the Group, taking into account the resilient trading performance of the Group through the Covid-19 pandemic. The Directors have stressed tested the latest performance forecasts to include a downside scenario involving significant decreases in the rate of acquiring new software contracts and professional services assignments and the retention of the existing client base and increases in the interest rates charged on the Group's borrowing facilities. The downside scenario also includes significant negative impacts on the Group's cost base and working capital position arising from the current inflationary environment.

Additional further areas could be assessed in mitigating the downside scenario. These are within management's control and could include reductions to discretionary spend, delayed recruitment and reducing other controllable spend. The Directors have assumed no significant structural changes to the business will be needed in the scenario modelled and any mitigations are not considered to have a significant impact on customer experience.

As at 28th February 2022, the consolidated Statement of Financial Position reflects a net asset position of £1,129 million (2021: £1,190 million), with cash of £32.7 million (2021: £24.0 million) and the liquidity of the Group remains strong. The maturity date of 5% of its £1,010 million borrowings is quarterly over the next 52 months, 69% in 52 months and 26% in 63 months from the date of signing of these financial statements. In the scenarios modelled, the Group's minimum operating liquidity requirement is covered by available cash, at the most sensitive low point. This cash headroom indicates the ability to operationally trade and would also indicate that the business would not need to draw down on the remaining undrawn amount of the £75 million revolving credit facility which is £13.6 million at the date of signing these financial statements.

The outcome of the modelling scenarios is that the Group continues to be profitable on an adjusted EBITDA basis, cash positive, able to serve the interest and principal payments on its external borrowing and compliant with its borrowing covenant projections for a period of at least 12 months from the date of signing of these financial statements. Therefore, the Directors consider it is appropriate for the going concern basis to be adopted in preparing the annual report and financial statements.

EVENTS AFTER THE STATEMENT OF FINANCIAL POSITION DATE

Acquisitions

Subsequent to the year end the business has acquired both Single Cell Mobile Consulting Pty Limited (trading as "Portt") and Decision Time Limited.

Portt is a provider of procurement and supplier management software across Australia and New Zealand. It was acquired on 4th March 2022 for a total consideration of £16.05 million. The consideration was funded by funds drawn down from the RCF of £12 million. This drawdown occurred in February 2022 and was therefore included in the Group's cash balance at 28th February 2022.

Decision Time Limited is a provider of governance, risk management and compliance software for organisations using cloud software in the UK. It was acquired on 21st April 2022 for a total consideration of £22.0 million of which £17.9 million was payable immediately, £2.6 million is payable in April 2023, £0.5 million is payable in April 2024 and £1 million is payable in the future based on the achieving certain performance targets by December 2022. The initial consideration was funded by funds drawn from the RCF of £18.4 million.

Due to the timing of these acquisitions the detailed disclosure of the key components of the acquisition accounting are not yet available.

The drawn RCF position is £61.4 million at the date of signing of these financial statements.

SUBSIDIARY COMPANIES

The Group conducts its activities through subsidiary companies predominately in the United Kingdom. A list of all subsidiaries is shown in note 12 to the consolidated financial statements.

FINANCIAL INSTRUMENTS

The Group uses financial instruments to manage certain types of risks including those relating to credit, market, interest rates, currency exchange and liquidity. Details of the objectives and management of these instruments and an indication of the exposure of the Group to such risks are contained in note 22 to the financial statements.

The Group's external borrowings include USD denominated debt as detailed in note 21 to these financial statements. The foreign currency fluctuation risk is mitigated by the Derivative Financial Instruments which are disclosed in note 13.

The cross-currency swaps expire in February 2024 and hedge 100% of the USD currency fluctuations.

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the financial statements in accordance with applicable law and International Financial Reporting Standards ("IFRS") as adopted by the EU.

Companies (Jersey) Law 1991 requires the directors to prepare financial statements for each financial period, which gives a true and fair view of the state of affairs of the company and the profit and loss for that period.

In preparing those financial statements the directors should:

- Select suitable accounting policies and then apply them consistently
- Make judgements and estimates that are reasonable and prudent
- Prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue the business; and
- State whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements

**Directors' Report continued
for the Year Ended 28 February 2022**

The directors confirm they have complied with all the above requirements in preparing the financial statements and comply with the Companies (Jersey) Law 1991.

Additionally, the Directors are responsible:

- For keeping adequate accounting records that are sufficient to show and explain the Company's transactions and disclose with reasonable accuracy at any time the financial position of the Company and enable them to ensure that the financial statements comply with the appropriate framework
- Such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error
- Have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities

Environmental, social and corporate governance statement

Employees, customers and suppliers are important to the ongoing success of the Group. The Group has a number of processes and KPIs in place to ensure the continued development and performance of the Group. These cover Environmental, Social and Corporate governance, Customers and Suppliers and an Inclusive and Diverse Employee base. Details of these are set out below.

The Group recognise the opportunity and responsibility we have as a business to make a positive impact in the world. The transformative power of technology is key to creating a healthier planet, diverse and inclusive communities, access to education and a better standard of living for all.

We endeavour to conduct our business in an ethical manner, achieving sustainable growth whilst honouring our commitment to corporate social responsibility. Our ESG goals are an integral part of the Group. They are inherent in providing a safe, fair and inspiring working environment for our employees, and in delivering benefits to the wider community. Our innovative solutions and services help our customers as they deliver their own unique and powerful contributions to society.

The Group exists to make a difference, and we always act with our core values in mind. We deliver excellence in everything we do, act with pace as a unified organisation and are fearless in doing the right thing. We value and demand diversity in the workplace and expect mutual respect and understanding.

Fairness, responsibility, and Code of Conduct

The Group is committed to doing business in a fair, responsible manner and we expect our supplier and partners to share this commitment. This includes upholding certain principles on human rights, labour practices, and other areas of corporate responsibility.

Going forward, the Group will only wish to work with suppliers and partners who share our values, within their own business and their respective supply chains as follows:

- **Ethics:** The Group encourages a principle of fair market behaviour. This includes protecting the confidential nature of information exchanged whilst doing business and only using that information for the purpose it was supplied
- **Legislative Compliance:** All transactions must be conducted in accordance with all applicable international, national, and regional laws and regulations. **Health and Safety:** The Group endeavours at all times to operate responsibly, adhering to best practice health and safety standards and relevant legislation. In this way, the Group aims to protect its employees, contractors, customers, and the wider community
- **Anti-Bribery and Corruption:** A zero-tolerance approach is applied and as such no form of bribery, including improper offers for payments, commissions or kickbacks in whatever form is tolerated
- **Human Rights and Modern Slavery:** Abuse of any human right, any form of modern slavery, involvement in any human trafficking activity, any child, forced, bonded or compulsory labour or servitude, by or in relation to the Suppliers employees, or the Supplier's suppliers will not be tolerated
- **Workplace:** The Group supports a position of social sustainability in relation to its employees with a view to contributing to quality of life and job satisfaction. This includes treating employees with respect and dignity, providing a safe and respectful workspace

Customers and suppliers

True partnership is what differentiates us from our competition. We deliver focused solutions for public sector, enterprise, commercial and health & care organisations that simplify complex business challenges, deliver immediate value and enable our customers to deliver their strategic goals.

As mentioned above we have a zero-tolerance approach on bribery, inappropriate offers and any other item of this nature both with our customers and suppliers.

Our core ESG principles are also applied to the way we select and work with customers and suppliers and we expect would only engage with Customers and Suppliers who uphold a similarly high level of ethical and professional standards as we expect of ourselves.

Supplier terms would normally be set at 30 days.

**Directors' Report continued
for the Year Ended 28 February 2022**

Inclusivity

Cultivating a diverse workforce and inclusive culture is a priority for Advanced. Diversity of experience, age, race, ethnicity, culture, gender and sexual orientation provides a wide range of talent from entry level through to our leadership teams creating richer perspectives and a powerful frame of reference.

Not only is it right to recognise and celebrate differences, and ensure everyone has the opportunity to thrive, but creating a culture that is genuinely committed to a meritocratic workplace is important to our success. Ensuring all our employees understand and engage with our values, and have the opportunity to realise their full potential, is fundamental to our business.

Our commitment and achievements have been recognised as one of the top 100 Diversity Leaders of 2020 across UK businesses following an independent survey carried out on behalf of the Financial Times. The award assesses diversity across gender, age, ethnicity, disability, and sexual orientation, and ranks organisations in Europe on the extent to which they offer diverse and inclusive workplaces.

The survey focused on two broad areas, looking at the scale in which employers promoted diversity within the workforce, and identifying companies that stood out when it came to encouraging diversity and equal opportunities. We are delighted to have been recognised in this way but know we can do more and will continue to strive towards this.

Gender and Ethnicity

The Advance group continually strives to ensure diversity within the business in all aspects.

Overall, the group has 74% (2021 - 76%) male and 26% (2021 - 24%) female employees, and the senior management includes 69% (2021 - 75%) male and 31% (2021 - 25%) female employees. The Board is made of six individuals, including 1 female board member (17%) and 5 male board members (83%).

Gender Pay data:

Figure 1. Mean and median gender pay gap between the calendar years 2017 and 2021 (UK).

Gender pay gap	Mean	Median
2021	12.2%	10%
2020	16.8%	16.3%
2019	17.9%	15%
2018	20.2%	25.7%
2017	22.8%	19.8%

Figure 2. Mean and median gender bonus gap between the calendar years 2017 and 2021 (UK).

Gender bonus gap	Mean	Median
2021	26.8%	9.5%
2020	36.3%	20.8%
2019	41.0%	12.0%
2018	57.0%	18.0%
2017	40.0%	25.0%

Figure 3. Percentages of men and women who received a bonus in the 12 months prior to April 2021 (UK)

Female	Male
78.1%	78.1%

Representative by Career Framework Level

Figure 4. The gender makeup of each level of the Career Framework (Global)

	Entry-level roles						Most senior roles	
Gender	1	2	3	4	5	6	7	
Male	0%	71%	76%	75%	77%	53%	78%	
Female	100%	29%	24%	25%	23%	47%	22%	

Figure 5 The pay gap between White and Ethnic minority employees (UK).

Ethnicity data:

Mean pay gap	Median pay gap
2021 17.3%	26.2%
2020 18.8%	30.0%

Figure 6. The pay gap for each ethnicity

Ethnicity	Mean pay gap*	Median pay gap*	Average hourly pay
Asian	23%	27%	£18.81
Black	34%	33%	£16.05
Mixed race	34%	38%	£16.04
Other	120%	26%	£29.30
Prefer not to say	15%	6%	£20.84
White	0%	0%	£24.43

* Pay gap when compared to white employees

We as a business focus on all areas of inclusivity and in addition to the above we focus on and support the inclusion from an aspect of disability, sexual orientation, and education levels.

**Directors' Report continued
for the Year Ended 28 February 2022**

Protecting Our Planet

The directors are committed to undertaking the business in a way to minimise as far as is appropriate the adverse impact on the environment of its activities. The objective is to continually improve its performance by reducing the impact against the environments.

Our vision is underpinned by five core principles:

- To protect the environment by reducing our carbon footprint
- To reduce the environmental impact of our operational activities through effective management of our estate
- To create and maintain a positive environmental sustainability culture
- To maximise the positive impact of our sustainability actions through effective communication, collaboration, and partnership
- To fulfil all environmental compliance obligations and seek to exceed regulatory requirements

To achieve this vision, we have a multi-step sustainability strategy, containing details of the overarching objectives, performance targets, key performance indicators and implementation mechanisms. It is continuously reviewed to ensure it is as strong as it can be. Our success also relies on effective engagement with staff, customer and suppliers utilising and developing their skills, knowledge and understanding.

Our plans and initiatives continue to evolve and develop. Our active plans focus on the following areas:

- Property Management - We are proactive in our property management, maintaining a strategy of working with landlords and staff to ensure energy efficiency
- Remote working - Home working is facilitated and encouraged. We trust and empower our employees, with mobile technology enabling effective communication through audio and video meetings, as well as webinars and online training. For our customers, we seek to offer our consulting, implementation, and training services remotely where appropriate and when necessary, placing our consultants on customer sites which are closest to home minimising unnecessary travel
- Recycling - Reducing the amount of paper we generate is a key focus, and we use recycled paper - which we then recycle ourselves. We have also taken steps to recycle other materials such as plastics and cardboard. We comply with WEEE regulations and recycle our electrical items. Our corporate responsibility to the environment is central to how we run our business. We minimise our consumption of natural resources and manage waste through responsible disposal - reusing and recycling materials wherever possible
- Software solutions for our customers - From invoicing departments using our electronic document imaging with optical character recognition (OCR) to medical practices and the many venues of care transferring critical patient data securely via the Cloud, we are enabling our customers with solutions and services that support the transformation to a paperless society. We are focused on our transition to a Cloud service company ensuring our customers have solutions which are future proofed and don't require costly or energy inefficient hardware

We closely manage key sustainability elements - water, gas and electricity consumption, waste disposal and green procurement. Energy efficiency is a priority when purchasing appliances and office equipment, and we select suppliers who promote environmental solutions.

The business has identified areas of impact on the environment: - energy consumption, emissions to air, use of resources, waste to landfill, the environmental impacts of suppliers, design, and development customer IT solutions.

STREAMLINED ENERGY AND CARBON REPORTING ("SECR")

The Group is determined to build a better tomorrow for our staff, customers and wider community. We are proud to be taking our first big climate commitments, sharing what we are doing to reduce negative impacts and raise awareness about environmental sustainability performance.

Our key goals are to reduce our entire carbon footprint, run our operations on 100 per cent renewable energy, achieve carbon neutrality and do our part to contribute to a sustainable future.

These goals and principles have formed our sustainability strategy, kick-started accurate emissions tracking and secured the engagement of staff, partners and customers. The strategy is continuously reviewed to ensure it is as robust and impactful as it can be.

These net-zero goals are guided by four core principles

- To reduce the environmental impact of our operational activities through effective management of our estate
- To create and maintain a positive environmental sustainability culture
- To maximise the positive impact of our sustainability actions through effective communication, collaboration and partnership
- To fulfil all environmental compliance obligations and seek to exceed regulatory requirements

The Advanced Group has invested in an ESG software tool called Greenstone to ensure emissions data is accurately tracked. Advanced uses supplier invoices to recognise scope 1 and 2 emissions from electricity, gas, water and waste. The tool directly integrates with our travel provider, to ensure all business travel is captured whether it be train or air. Business mileage is collated through our expense system.

Advanced have also put a focussed effort to understand our scope 3 emissions through recognising our supplier's position ensuring our largest suppliers have their own initiatives to reach a net zero emissions target.

	Consumption kWh ('000)		Emissions tCO ₂	
	FY22	FY21	FY22	FY21
Scope 1 direct emissions from combustion of gas	418,461	357,956	70	114
Scope 2 indirect emissions from purchased electricity	2,366,707	3,111,584	729	902
Scope 3 other direct emissions from business travel	797,694	748,091	518	292
Total energy consumption used to calculate emissions/total gross emissions	3,582,862	4,217,631	1,317	1,308
	FY22	FY21		
Intensity ratio - Total emissions / total employees	0.49	0.54		

SECRETARY

The corporate secretary of the Company during the year ended 28 February 2022 and subsequently was Ocorian Secretaries (Jersey) Limited.

POLITICAL DONATIONS AND EXPENDITURE

There were no political donations or related expenditure for the year ended 28th February 2022 (2021: £nil)

DIVIDENDS

The Directors have not approved a dividend for 2022 (2021: £57.2 million)

INDEPENDENT AUDITOR

PricewaterhouseCoopers LLP

REGISTERED OFFICE

13-14 Esplanade
St Helier
Jersey
JE1 1EE

ON BEHALF OF THE DIRECTORS:

Director

28th June 2022

Independent auditors' report to the members of Aston Midco Limited

Report on the audit of the financial statements

Opinion

In our opinion, Aston Midco Limited's group financial statements:

- give a true and fair view of the state of the group's affairs as at 28 February 2022 and of its loss and cash flows for the year then ended;
- have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted in the European Union; and
- have been prepared in accordance with the requirements of the Companies (Jersey) Law 1991.

We have audited the financial statements, included within the Report and Consolidated Financial Statements (the "Annual Report"), which comprise: the Consolidated Statement of Financial Position as at 28 February 2022; the Consolidated Statement of Profit or Loss, the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Cash Flows and the Consolidated Statement of Changes in Equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, as applicable to entities, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's ability to continue as a going concern for a period of at least twelve months from when the financial statements are authorised for issue.

In auditing the financial statements, we have concluded that the directors' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

However, because not all future events or conditions can be predicted, this conclusion is not a guarantee as to the group's ability to continue as a going concern.

Our responsibilities and the responsibilities of the directors with respect to going concern are described in the relevant sections of this report.

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Directors' Responsibilities Statement, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the group or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The extent to which our procedures are capable of detecting irregularities, including fraud, is detailed below.

Based on our understanding of the group and industry, we identified that the principal risks of non-compliance with laws and regulations related to employment and health and safety regulations, and we considered the extent to which non-compliance might have a material effect on the financial statements. We also considered those laws and regulations that have a direct impact on the financial statements such as the Companies (Jersey) Law 1991 and direct taxes. We evaluated management's incentives and opportunities for fraudulent manipulation of the financial statements (including the risk of override of controls), and determined that the principal risks were related to inappropriate journals impacting revenue to manipulate the financial performance of the business, and management bias in complex accounting estimates of business combinations. Audit procedures performed by the engagement team included:

- discussions with the management, including consideration of known or suspected instances of non-compliance with laws and regulations and fraud;
- testing of journals which may appear to have unusual accounting entries;
- assessing key estimates made by management, including review of accounting for business combinations, to evidence any management bias; and
- reviewing financial statement disclosures and testing supporting documentation to assess compliance with applicable laws and regulations.

There are inherent limitations in the audit procedures described above. We are less likely to become aware of instances of non-compliance with laws and regulations that are not closely related to events and transactions reflected in the financial statements. Also, the risk of not detecting a material misstatement due to fraud is higher than the risk of not detecting one resulting from error, as fraud may involve deliberate concealment by, for example, forgery or intentional misrepresentations, or through collusion.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the company's members as a body in accordance with Article 113A of the Companies (Jersey) Law 1991 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

Other required reporting

Companies (Jersey) Law 1991 exception reporting

Under the Companies (Jersey) Law 1991 we are required to report to you if, in our opinion we have not received all the information and explanations we require for our audit. We have no exceptions to report arising from this responsibility.



Alex Hookway
for and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants
Birmingham
28 June 2022

Consolidated Statement of Profit or Loss
For the Year Ended 28 February 2022

	Note	Year Ended 28 Feb 22 £'000	Year Ended 28 Feb 21 £'000
CONTINUING OPERATIONS			
Revenue	2	316,956	256,678
Administrative expenses		(287,983)	(215,872)
Adjusted EBITDA		116,637	90,228
One-off acquisition and restructuring costs	28	(9,648)	(18,236)
Amortisation	10	(57,093)	(50,695)
Depreciation	11	(8,133)	(9,065)
Net foreign exchange (loss)/gain		(12,790)	28,574
OPERATING PROFIT		28,973	40,806
Finance income	4	11,534	-
Finance costs	5	(64,006)	(93,170)
LOSS BEFORE INCOME TAX	6	(23,499)	(52,364)
Income tax (expense) / credit	7	(37,475)	528
LOSS FOR THE FINANCIAL PERIOD		(60,974)	(51,836)
Loss attributable to :			
Owners of the parent		(60,974)	(51,836)

**Consolidated Statement of Comprehensive Income
For the Year Ended 28 February 2022**

	Year Ended 28 Feb 22 £'000	Year Ended 28 Feb 21 £'000
LOSS FOR THE YEAR	(60,974)	(51,836)
Items that may be reclassified to profit or loss		
Foreign exchange translation differences	<u>389</u>	<u>(2,763)</u>
OTHER COMPREHENSIVE EXPENSE FOR THE YEAR	<u>389</u>	<u>(2,763)</u>
TOTAL COMPREHENSIVE EXPENSE FOR THE YEAR	<u><u>(60,585)</u></u>	<u><u>(54,599)</u></u>
Total comprehensive expense attributable to:		
Owners of the parent	<u><u>(60,585)</u></u>	<u><u>(54,599)</u></u>

Consolidated Statement of Financial Position
As at 28 February 2022

		As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
ASSETS	Note		
NON-CURRENT ASSETS			
Property, plant and equipment	11	9,028	9,809
Right-of-use assets	11	14,904	16,008
Intangible assets	9,10	2,271,747	2,214,881
Investments	12	517	517
Deferred tax asset	23	979	364
		<hr/>	<hr/>
Total non-current assets		2,297,175	2,241,579
CURRENT ASSETS			
Inventories	14	927	733
Trade and other receivables	15	140,559	105,434
Current income tax assets		1,749	8,398
Cash and cash equivalents	16	32,719	23,970
		<hr/>	<hr/>
Total current assets		175,954	138,535
TOTAL ASSETS		<hr/> 2,473,129 <hr/>	<hr/> 2,380,114 <hr/>
EQUITY			
SHAREHOLDERS EQUITY			
Share capital	17	12,669	12,669
Share premium	18	1,335,913	1,335,913
Translation reserve	18	(3,834)	(4,223)
Accumulated losses	18	(215,634)	(154,660)
TOTAL EQUITY ATTRIBUTABLE TO OWNERS OF THE PARENT COMPANY		<hr/> 1,129,114 <hr/>	<hr/> 1,189,699 <hr/>
LIABILITIES			
NON-CURRENT LIABILITIES			
Loans and borrowings	21	967,875	861,945
Lease liabilities	11	15,062	16,626
Derivative financial instruments	13	14,507	26,041
Deferred income	20	1,500	1,470
Deferred tax liabilities	23	152,814	115,365
Provisions	24	2,290	5,007
		<hr/>	<hr/>
		1,154,048	1,026,454
CURRENT LIABILITIES			
Trade and other payables	19	58,553	61,054
Deferred income	20	99,065	89,809
Loans and borrowings	21	26,466	9,654
Provisions	24	2,648	-
Lease liabilities	11	3,235	3,444
		<hr/>	<hr/>
		189,967	163,961
TOTAL LIABILITIES		<hr/> 1,344,015 <hr/>	<hr/> 1,190,415 <hr/>
TOTAL EQUITY AND LIABILITIES		<hr/> 2,473,129 <hr/>	<hr/> 2,380,114 <hr/>

The financial statements on pages 15 to 49 were approved by the Board of Directors on 28th June 2022 and were signed on its behalf by:

Come Arhanchiague

Director

**Consolidated Statement of Changes in Equity
For the Year Ended 28 February 2022**

	Called up share capital £'000	Share premium account £'000	Translation reserve £'000	Accumulated losses £'000	Total equity £'000
At 1 March 2020	12,669	1,254,185	(1,460)	(102,824)	1,162,570
Issue of share capital	-	138,906	-	-	138,906
Dividends Paid	-	(57,178)	-	-	(57,178)
Total comprehensive expense	-	-	(2,763)	(51,836)	(54,599)
At 28 February 2021	<u>12,669</u>	<u>1,335,913</u>	<u>(4,223)</u>	<u>(154,660)</u>	<u>1,189,699</u>
Total comprehensive income / (expense)	-	-	389	(60,974)	(60,585)
At 28 February 2022	<u>12,669</u>	<u>1,335,913</u>	<u>(3,834)</u>	<u>(215,634)</u>	<u>1,129,114</u>

Consolidated Statement of Cash Flows
For the Year Ended 28 February 2022

	Year Ended 28 Feb 2022 £'000	Year Ended 28 Feb 2021 £'000
Cash flows from operating activities		
Loss for the period	(60,974)	(51,836)
Adjusted for:		
Depreciation on owned assets	4,846	4,981
Depreciation on right of use assets	3,287	4,084
Amortisation of intangible assets	57,093	50,695
Net foreign exchange loss/(gain)	12,790	(28,574)
Finance income	(11,534)	-
Finance costs	64,006	93,170
Tax	37,475	(528)
Operating cash inflow before movements in working capital	<u>106,989</u>	<u>71,991</u>
Decrease in trade and other payables	(5,133)	(11,633)
Increase in deferred income	5,654	29,403
(Increase) Decrease in trade and other receivables	(33,516)	15,291
Increase in inventory	(194)	(244)
	<u>(33,189)</u>	<u>32,817</u>
Cash generated from operating activities	<u>73,800</u>	<u>104,808</u>
Corporation tax paid	(4,817)	(5,673)
Interest paid	(57,308)	(52,368)
Finance costs relating to right of use assets	(1,123)	(1,420)
Net cash generated from operating activities	<u>10,552</u>	<u>45,347</u>
Cash flows from investing activities		
Purchase of property, plant and equipment	(3,970)	(1,427)
Acquisition of subsidiaries (net of cash acquired)	(87,346)	(170,498)
Payment for intangible assets	(11,612)	(7,945)
Net cash out from investing activities	<u>(102,928)</u>	<u>(179,870)</u>
Cash flows from financing activities		
Proceeds from long term borrowings	201,304	126,500
Capital element of lease payments	(3,956)	(3,522)
Repayment of borrowings	(96,486)	(74,784)
Proceeds from issuance of share capital	-	138,902
Dividends Paid	-	(57,178)
Net cash generated from financing activities	<u>100,862</u>	<u>129,918</u>
Increase in cash and cash equivalents	8,486	(4,607)
Movement from change in Foreign exchange rates	263	(963)
Cash and cash equivalents at beginning of period	<u>23,970</u>	<u>29,540</u>
Cash and cash equivalents at end of period	32,719	23,970

The notes on pages 20 to 49 form part of these financial statements

**Notes to the Consolidated Financial Statements
For the Year Ended 28 February 2022**

1. ACCOUNTING POLICIES

Nature of entity operations and principal activities

Aston Midco Limited (the “Company”) is a private company limited by shares, incorporated and registered in Jersey. The Company’s address is 13-14 Esplanade, St Helier, Jersey, JE1 1EE.

The Company’s principal activity is the acquisition and holding of investments.

The Company’s subsidiaries (the “Group”) are engaged in the provision of software and IT services. The Group’s principal place of business is Ditton Park, Riding Court Road, Datchet, Slough, Berkshire, SL3 9LL, United Kingdom.

Basis of preparation

The consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU.

These consolidated financial statements present the results for the Group for the year ended 28th February 2022.

Measurement convention

The consolidated financial statements are prepared on the historical cost basis as modified by certain financial assets and liabilities measured at fair value through profit and loss.

Subsidiary basis of consolidation

Inter-company transactions, balances, and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the transferred asset. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the group. The company consolidates the results of the acquisitions from the date of effective control.

Functional and presentation currency

The consolidated financial statements are presented in sterling, which is also the functional currency of the company, as the primary economic environment in which the subsidiaries operate is sterling.

All financial information presented in sterling has been rounded to the nearest thousand.

Going Concern

The Directors have considered it is appropriate to adopt the going concern basis in preparing the financial statements. The Directors have modelled various performance scenarios for the Group, taking into account the resilient trading performance of the Group through the Covid-19 pandemic. The Directors have stressed tested the latest performance forecasts to include a downside scenario involving significant decreases in the rate of acquiring new software contracts and professional services assignments and the retention of the existing client base and increases in the interest rates charged on the Group’s borrowing facilities. The downside scenario also includes significant negative impacts on the Group’s cost base and working capital position arising from the current inflationary environment.

Additional further areas could be assessed in mitigating the downside scenario. These are within management’s control and could include reductions to discretionary spend, delayed recruitment and reducing other controllable spend. The Directors have assumed no significant structural changes to the business will be needed in the scenario modelled and any mitigations are not considered to have a significant impact on customer experience.

As at 28th February 2022, the consolidated Statement of Financial Position reflects a net asset position of £1,129 million (2021: £1,190 million), with cash of £32.7 million (2021: £24.0 million) and the liquidity of the Group remains strong. The maturity date of 5% of its £1,010 million borrowings is quarterly over the next 52 months, 69% in 52 months and 26% in 63 months from the date of signing of these financial statements. In the scenarios modelled, the Group’s minimum operating liquidity requirement is covered by available cash, at the most sensitive low point. This cash headroom indicates the ability to operationally trade and would also indicate that the business would not need to draw down on the remaining undrawn amount of the £75 million revolving credit facility which is £13.6 million at the date of signing these financial statements.

The outcome of the modelling scenarios is that the Group continues to be profitable on an adjusted EBITDA basis, cash positive, able to serve the interest and principal payments on its external borrowing and compliant with its borrowing covenant projections for a period of at least 12 months from the date of signing of these financial statements. Therefore, the Directors consider it is appropriate for the going concern basis to be adopted in preparing the annual report and financial statements.

A summary of the accounting policies adopted for the preparation of the Group’s annual financial statements for the Year Ended 28th February 2022 is given below:

**Notes to the Consolidated Financial Statements
For the Year Ended 28 February 2022**

1. ACCOUNTING POLICIES - continued

Revenue recognition

IFRS 15 'Revenue from Contracts with Customers' establishes a single model to account for revenue arising from contracts with customers. Revenue in the course of ordinary activities is measured and recognised using the five-step approach outlined in IFRS 15:

1. Identify the contract with the customer
2. Identify the performance obligations in the contract
3. Determine the transaction price
4. Allocate the transaction price to the performance obligations in the contract
5. Recognise revenue when the entity satisfies the performance obligations

The Group determines how and when to recognise revenue, and at what value, when control of goods or services is transferred to the customer and amount to which the Group is entitled is known. Depending on whether certain criteria are met, revenue is recognised over time in a manner which reflects the Group's performance or at a point in time, when control is transferred to the customer (i.e., when performance obligation is satisfied).

The Group's revenues are derived from the sale of software licences, associated professional services, support and maintenance, hosting and SaaS arrangements, managed services and supplies of hardware and third-party software. All revenue is reported exclusive of value added tax.

Software licences

The Group grants its customers licences to use its software products. Revenue for software licences is based on a right to use licence where a fee relates to the right to use the software product, including significant unspecified upgrades or enhancements pertaining to customers purchasing new modules or user rights.

When a licence is not subject to material modification or customisation certain criteria must be met before revenue is recognised:

- Persuasive evidence that a contract exists, typically through a signed contract or customer purchase order
- Control of the license passes to the customer
- Collectability is reasonably assured and there are no material outstanding conditions or contingencies attaching to the receipt of monies due
- When the customer has the right to use the licence
- The price of the transaction can be measured reliably

In instances where significant vendor obligations exist, revenue recognition is deferred until the obligation has been satisfied.

Professional services

The Group provides a number of professional services for its customers. These include implementation, configuration of software and training of customer's staff. Contracts are priced on either a time and materials or fixed price basis. Revenue on fixed price contracts is recognised over time on a percentage of completion approach, in accordance with the measuring progress rules applicable in IFRS 15. This involves a comparison of costs incurred to date with total expected costs of the contract. Losses on contracts are recognised in full at the point at which a loss is foreseen on a contract.

Support and maintenance

Support and maintenance fees provide customers with rights to unspecified product upgrades enhancements and help desk access during a defined support period. Revenue arising from support and maintenance fees is recognised proportionately over the duration of the contract.

In addition to the revenue streams outlined above, the Group earns other revenue as follows:

- Hardware - revenue is recognised on delivery of the goods, which is when the performance obligation is considered to be met
- Hosting and Software as a Service ("SaaS") – subscription revenue is recognised proportionately over the duration of the contract
- Managed services - where the Group provides hosting services, revenue is recognised rateably over the duration of the contract
- Airtime - the Group recognises revenue from airtime which is incorporated into agreements with customers. This revenue is recognised once the connection has been made as this is the point when the performance obligation is satisfied

Multiple element arrangements

Many of the arrangements the Group enters into include multiple distinct performance obligations that have different patterns or timing off delivery of the goods or services. Depending on the product solution, this can include software licences, hosting, SaaS, maintenance, professional services and other related services.

Revenue from these arrangements is generally unbundled and accounted for separately. The factors considered in determining whether revenue should be accounted for separately depends on whether the promised goods or services are considered distinct or non-distinct. Commonly, software related goods or services are considered distinct if they are regularly sold separately in comparable transactions.

Revenue from multiple element arrangements is then allocated to the distinct performance obligations based on their standalone selling price. The standalone selling price is the price at which the Group sells a promised good or service separately to a customer.

**Notes to the Consolidated Financial Statements
For the Year Ended 28 February 2022**

1. ACCOUNTING POLICIES - continued

The Group derives fair value for its consultancy services based on day rates for consultants and for product maintenance based on maintenance renewal prices. Where software is included within a bundled arrangement, the residual value of the contract is ascribed to the software after a fair value has been allocated to all other components.

Deferred revenue primarily relates to managed services and customer support fees, which have been invoiced to the customer prior to the performance of these services. Deferred revenue is generally recognised over a period of one year.

Accounting for costs

Commission costs are expensed as incurred on an accruals basis unless the commissions relate specifically to revenue which has been recognised over a period of time. Where this occurs, commission costs are capitalised and amortised over the same time period as revenue. Unamortised commission costs have been amortised over the life of the respective contracts, being 2 to 7 years.

Business combinations

Business combinations are accounted for using the acquisition method as at the acquisition date, which is the date on which effective control is transferred to the company.

At the acquisition date, the company recognises goodwill as:

- The fair value of the consideration (excluding contingent consideration) transferred; plus
- Estimated amount of contingent consideration (see below); plus
- The fair value of the equity instruments issued; plus
- Directly attributable transaction costs; less
- The net recognised amount (generally fair value) of the identifiable assets acquired and liabilities and contingent liabilities assumed

Consideration which is contingent on future events is recognised based on the estimated amount if the contingent consideration is probable and can be measured reliably. Any subsequent changes to the amount are treated as an adjustment to the cost of the acquisition.

Transaction costs

Acquisition-related costs are expensed as incurred.

Goodwill & Intangible assets

Goodwill and intangible assets are allocated to the Cash Generating Units (CGU's) management have determined for the business.

These CGUs are:

- ERP solutions for the private sector
- ERP solutions for the public sector
- Patient management software solutions for the Health & Social Care sector
- Student management software solutions for the Education sector
- Practice and case management solutions for the Legal sector
- IT managed services to Private and Public sector organisations
- Application Modernisation services to global private and public sector organisations

Goodwill arising on the acquisition of an entity represents the excess of the consideration over the fair value of tangible and intangible assets acquired. The carrying value of goodwill is reviewed at each reporting date, with any impairment charged to the statement of profit or loss.

Each acquisitions in the year is assessed and considered whether they are an additional CGU or when combined with the existing business they would be considered combining with an existing CGU.

In reaching this conclusion a number of considerations are assessed such as management structure, product portfolio, customer applicability and similarity and target market.

Management's review concluded that no additional CGUs were considered to have been established from the acquisition of companies in the year ended 28th February 2022. Specifically, Cloud Trade Limited is aligned with the ERP solutions for the private sector CGU, bksb Limited and Smart Apprentice Limited are aligned with the student management software solutions for the Education sector CGU and Isosec Limited is aligned with the Patient management software solutions for the Health & Social Care sector CGU.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

1. ACCOUNTING POLICIES - continued

Intangibles

Research and development

Development activities involve a plan or design for the production of new or substantially improved computer software. Development expenditure is capitalised only if development costs can be measured reliably, the software program is technically and commercially feasible, future economic benefits are probable, and the Group has sufficient resources available to complete development and to use, lease or sell the asset. The expenditure capitalised includes only the cost of gross direct labour that is directly attributable to preparing the asset for its intended use or third-party costs incurred directly on the development activities above.

Capitalised development expenditure is measured at cost less accumulated amortisation and accumulated impairment losses. Other research and development expenditure not meeting the above criteria is recognised in the statement of profit or loss as incurred.

Acquired intangibles

Following business combinations (see note 8) the assets acquired are classified into property, plant and equipment and intangible assets and fair values applied using the principles of IFRS3. Purchased intangible assets are recognised on the consolidated statement of financial position and are amortised over their estimated useful lives with the exception of In-progress research and development ("IPR&D") which is initially recorded at fair value and amortised over its estimate useful life. Upon completion of development, the R&D intangible asset will be amortised over its estimated useful life. The assets typically recognised are:

1. Customer contracts and relationships
2. Technology assets
3. Content
4. Trademarks
5. IPR&D

Amortisation

Amortisation is recognised in the statement of profit or loss within operating expenditure on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date they are available for use. The estimated useful lives for each asset are different depending on the profile of the acquisition.

The amortisation policy for each class of intangible asset is as follows:

- Capitalised development costs, including any IPR&D related to software development, are amortised over the period from the date the development is released as generally available to the Group's customer base and capable of generating revenue. This period is estimated by management as between four and eight years
- Brand names recognised on acquisition are amortised over a period of five years
- Content assets recognised on acquisition are amortised over a period of five to ten years
- Technology assets recognised on acquisition are amortised over a period of five to ten years
- Customer contracts and relationships recognised on acquisition are amortised over a period of five to ten years, based on the useful life of the contract or relationship

Impairment of intangibles and property, plant, and equipment

The carrying amounts of the Group's assets are reviewed at each statement of financial position date to determine whether there is any indication of impairment. If any such indication exists, the assets' recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset, or its cash-generating unit, exceeds its recoverable amount. Impairment losses are recognised in the consolidated statement of profit or loss.

Calculation of recoverable amount

The recoverable amount of assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairments of goodwill are never reversed.

Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and impairment losses. Where parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant and equipment.

Depreciation

Depreciation is charged to the statement of profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. The depreciation policies for each class of asset are as follows:

- Buildings - 2% straight-line
- Computer equipment and other - 20% to 25% straight-line
- Fixtures and Fittings - 20% to 33 1/3% straight-line, leasehold improvements – over the period of the lease

Depreciation methods, useful lives and residual values are reviewed at each reporting date.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

1. ACCOUNTING POLICIES - continued

Leases

The group leases various offices and equipment. Rental contracts are typically made for fixed periods of 4 to 15 years. Contracts may contain both lease and non-lease components. The group allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices. However, for lease of buildings for which the group is a lessee, it has elected not to separate lease and non-lease components and instead accounts for these as a single lease component.

Lease terms are negotiated on an individual basis and contain a wide range of different terms and conditions. The lease agreements do not impose any covenants other than the security interest in the leased assets that are held by the lessee. Leased assets may not be used as security for borrowing purposes.

Leases are recognised as a right of use asset and a corresponding liability at the date at which the leased asset is available for use by the group.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- Fixed payments (including in-substance fixed payments), less any lease incentives receivable
- Variable lease payments that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- Amounts expected to be payable by the group under residual value guarantees
- The exercise price of a purchase option if the group is reasonably certain to exercise that option; and
- Payments of penalties for terminating the lease, if the lease term reflects the group exercising that option

Lease payments to be made under reasonably certain extension options are also included in the measurement of the liability.

The lease payments are discounted using the rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the group, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right of use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the group:

- Where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received
- Adjusts specific to the lease, for example term, country, currency and security

The group is exposed to potential future increase in variable lease payments based on an index or, which are not included in the lease liability until they take effect, when adjustments to lease payments based on an index or rate take effect, the lease liability is reassessed and adjusted against the right of use asset.

Lease payment are allocated between principal and finance cost comprising the following:

- The amount of the initial measurement of the lease liability
- Any lease payments made at or before the commencement date less any lease incentives received
- Any initial direct costs; and
- Restoration costs

Right of use assets are generally depreciated over the shorter of the assets' useful life and the lease term on a straight-line basis. If the group is reasonably certain to exercise a purchase option, the right of use asset is depreciated over the asset's useful life.

Payments associated with short term lease of equipment and vehicles and all leases of low value assets are recognised on a straight-line basis as an expense in the statement of profit or loss. Short term leases are lease with a lease term of 12 months or less, low value assets comprise IT equipment and small items of office furniture.

Financial instruments

The Group's financial instruments comprise cash and various items such as trade receivables and trade payables that arise directly from its operations. Finance payments associated with financial liabilities are dealt with as part of finance expenses.

Financial assets

Financial assets primarily include trade receivables, cash and cash equivalents (comprising cash at bank). These assets are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise principally through the provision of services to customers (trade receivables), but also incorporate other types of contractual monetary asset such as deposits on rental property and prepayments, which are contractually recoverable. They are initially recognised at fair value and subsequently carried at amortised cost. Unless otherwise indicated, the carrying amounts of the Group's financial assets are a reasonable approximation of their fair values.

Derivative financial assets are measured fair value through the profit and loss (FVPL).

Derivatives are measured at FVPL are categorised by valuation method. The fair value hierarchy is as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly (i.e., prices) or indirectly (i.e., derived from prices)
- Level 3: Inputs for the asset or liability that are not based on observable market data

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

1. ACCOUNTING POLICIES - continued

Financial liabilities

Financial liabilities primarily consist of trade payables, borrowings, and derivatives.

The Group's financial liabilities are trade payables and other borrowings. These liabilities are initially recognised at fair value and subsequently measured at amortised cost using the effective interest rate method. Unless otherwise indicated, the carrying amounts of the Group's financial liabilities are a reasonable approximation of their fair values. Cash flows associated with refinancing have been discounted using the effective interest rate mode.

Impairment of financial assets

IFRS 9 codifies the basis for the accounting of expected credit losses (ECLs) on financial assets and contract assets resulting from transactions within the scope of IFRS 15. The Group has adopted the simplified approach to provide for ECLs, measuring the loss allowance at a probability weighted amount that considers reasonable and supportable information about past events, current conditions and forecasts of future economic conditions of the customers. Since adoption, there have been no material changes in estimates and assumptions that have led to a significant change in the ECLs allowance. See note 22 for more details.

Share capital

Financial instruments issued by the Group are treated as equity only to the extent that they do not meet the definition of a financial liability. The Group's ordinary shares are classified as equity instruments.

Further information on the Group's financial instruments can be found in note 22.

Cash and cash equivalents

Cash and cash equivalents comprise cash at bank and in hand, call deposits and short-term deposits with a maturity of less than three months.

Inventories

Finished goods

Finished goods are stated at the lower of cost and net realisable value. Cost is based on the first-in first-out principle and includes expenditure incurred in acquiring the inventories and bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of completion and selling expenses.

Corporation tax

Tax on the profit or loss for the year comprises current and deferred tax. Tax is recognised in the statement of profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted, or substantively enacted, at the statement of financial position date and any adjustment to tax payable in respect of previous years.

Deferred tax is provided on temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. The following temporary differences are not provided for: the initial recognition of goodwill; the initial recognition of assets or liabilities that affect neither accounting nor taxable profit other than in a business combination, and differences relating to investments in subsidiaries to the extent that they will probably not reverse in the foreseeable future. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted, or substantively enacted, at the statement of financial position date. Deferred tax balances are not discounted.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the asset can be utilised.

Foreign currency transactions

Transactions in foreign currencies are translated at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies at the statement of financial position date are translated at the foreign exchange rate ruling at that date. Foreign exchange differences arising on translation are recognised in the statement of profit or loss. Non-monetary assets and liabilities that are measured in terms of historical cost in a foreign currency are translated using the exchange rate at the date of the transaction.

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on consolidation, are translated to the Group's presentational currency, sterling, at foreign exchange rates ruling at the statement of financial position date. The revenues and expenses of foreign operations are translated at an average rate for the year, where this rate approximates to the foreign exchange rates ruling at the dates of the transactions.

Exchange differences arising from the translation of foreign operations are taken directly to the exchange revaluation reserve and are released into the statement of profit or loss upon disposal of the foreign operation in due course.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

1. ACCOUNTING POLICIES - continued

Employee benefit costs

Defined contribution plans

Obligations for contributions to defined contribution pension plans are recognised as an expense in the statement of profit or loss as incurred.

Short term benefits

Short term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided. A provision is recognised for the amount expected to be paid under short term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably. Any government grants received relating to furlough are under IFRS, offset against the salary expense.

Critical accounting estimates and judgements

The preparation of financial statements requires the use of accounting estimates and for management to exercise judgement in applying the Group's accounting policies. Assumptions and accounting estimates are subject to regular review.

Any revisions required to accounting estimates are recognised in the year in which the revisions are made including all future periods affected. The Group assessed its critical accounting estimates and judgements to ensure these are the only estimates which have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial period, and judgements when applying the Group's accounting policies that have the most significant effect on the amounts recognised in the financial statements.

Material judgements and estimates

Judgements

Intangible assets

The Group has assessed and consider that there are 7 CGUs within the business. Against each of these CGU's the Group has considered the future expectations in generating cash flows which underpin and support the carrying value of the intangible assets maintained by the business totalling £2,271.7 million (2021: £2,214.9 million) for all CGUs.

Estimates

Impairment of goodwill

The Group is required to identify CGUs and test the goodwill for potential impairment on an annual basis or if events or changes in circumstances indicate a potential impairment. For the purpose of impairment testing, goodwill is allocated to each identified CGU which is the lowest level at which goodwill is monitored for internal management purposes. The carrying amount of each CGU is compared to the recoverable amount, which is determined based on value in use calculations which require the estimation of future cash flows and the selection of a discount rate. In establishing the prediction of future cash flows the Group has made estimates of many factors which include but not limited to market opportunity, growth expectations, product lifecycle, R&D requirements and the ability of the business to execute on its opportunities.

Each CGU maintains a level of recurring revenue which is quite predictable and over the medium term is relatively stable with index-based price increases which each CGU manages. There is a different level of sensitivity of these judgements by CGU which are influenced by the level of installed base, growth expectation, predictable retention, product lifecycle and indexation.

Acquired intangible assets

On acquisition of a business, the Group is required to value the assets acquired and recognise intangible assets on the statement of financial position. The valuation of these assets relies on various assumptions, including future revenue and costs derived from those assets and the selection of an appropriate discount rate in order to calculate the present value of those cash flows. Further information including the carrying value of intangibles acquired is given in note 10.

Taxation

The Group is subject to UK and international corporate taxation and judgement is required in determining the provision for income and deferred taxation. The Group recognises taxation assets and liabilities based upon estimates and assessments of many factors including past experience, advice received on the relevant taxation legislation and judgements about the outcome of future events. To the extent that the final outcome of these matters is different from the amounts recorded, such differences will impact on the taxation charge made in the consolidated statement of profit or loss in the period in which such determination is made.

Leases

Judgement is required to determine whether periods covered by an option to extend a lease are reasonably certain to be exercised and whether periods covered by an option to terminate a lease are reasonably certain not to be exercised, when assessing the lease term. In making this assessment, the Group applies judgement to all relevant facts and circumstances that create an economic incentive for the Group to exercise the option to extend or terminate the lease. These include past practice regarding the period over which it has typically used particular types of assets, the length of the non-cancellable period of the lease, contractual terms and conditions for the optional periods compared with market rates, the location of the underlying asset and the availability of suitable alternatives, the length of the non-cancellable period of the lease, significant leasehold improvements undertaken over the term of the contract, and costs relating to terminating or extending the lease. Past practice regarding the period over which it has typically used particular types of assets is the most significant factor in this decision.

New standards and interpretations not yet adopted

There are no IFRSs or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Group.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

2. REVENUE

Revenue for the Group was generated from subsidiaries of which 88% is from customers based in the UK and Ireland (2021: 91%), 8% from customers based in the US (2021: 7%) and 4% from other jurisdictions (2021: 2%). Revenue can be split into recurring (subscriptions of managed services and software and hardware support contracts) and non-recurring (consultancy, training and other services and sale of software licenses and hardware). The split of revenues for the period to 28th February 2022 is shown below.

	Year Ended 28 Feb 22	Year Ended 28 Feb 21
	£'000	£'000
Subscription, maintenance and managed services	235,619	183,620
Consultancy, training and other	51,792	47,038
Licences	29,545	26,020
	<u>316,956</u>	<u>256,678</u>

Contract balances

The following provides information about receivables and contract liabilities from contracts with customers:

	Year Ended 28 Feb 22	Year Ended 28 Feb 21
	£'000	£'000
Trade receivables	90,650	71,717
Contract assets, which are included in 'Prepayments'	11,976	9,779
Contract assets, which are included in 'Accrued Income'	17,799	7,404
Contract liabilities, which are included in 'Deferred Income'	100,565	92,749

Payment terms and conditions in customer contracts may vary. In some cases, customers pay in advance of the delivery of solutions of services; in other cases, payment is due as services are performed or in arrears following the delivery of the solutions or services.

Differences in timing between revenue recognition and invoicing result in trade receivables, contract assets or contract liabilities.

Contract assets result when amounts allocated to distinct performance obligations are recognised when or as control of a good or service is transferred to the customer, but invoicing is contingent on satisfying other performance obligations or on completion of contractual milestones. Contract assets are transferred to receivables when the rights become unconditional, typically upon invoicing of the related performance obligations in the contract or upon achieving the requisite project milestone.

Contract liabilities result from customer payments in advance of the satisfaction of the associated performance obligations and relates primarily to prepaid maintenance or other recurring service. Deferred revenue is released as revenue is recognised. Contract assets and deferred revenues are reported on a contract-by-contract basis at the end of each reporting period.

Contract costs

The following table provides information about contract costs by category of asset:

	Year Ended 28 Feb 22	Year Ended 28 Feb 21
	£'000	£'000
Commission fees which are included in prepayments	11,976	9,779
Amounts charged to the profit and loss for the period	3,814	3,435

Management expects that incremental commissions fees paid to employees, as a result of obtaining contracts, are recoverable. The Group has therefore, capitalised these fees as contract costs. Capitalised fees are amortised when the related revenues are recognised.

Transaction price allocated to the remaining performance obligations

The total amount of revenue allocated to unsatisfied performance obligations is £394 million (2021: £223 million). We expect to recognise approximately £255 million in the next 12 months (2021: £219 million) and £108 million in 2 to 3 years (2021: £4 million) and £31 million (2021: £nil) in more than 3 years. No amounts have been excluded from these amounts using possible practical expedients. The amount represents our best estimate of contractually committed revenues that are due to be recognised as we satisfy the contractual performance obligations in these contracts. A large proportion of the Group's revenue is transactional in nature or is annually renewed maintenance and these are not included where there is no contractual commitment.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

3. EMPLOYEE COSTS

	Year Ended 28 Feb 22 £'000	Year Ended 28 Feb 21 £'000
Wages and Salaries	106,001	86,262
Social security costs	11,055	10,048
Other pension costs	4,724	3,767
	<u>121,780</u>	<u>100,077</u>

The average monthly number of employees of the Group during the period was:

	No.	No.
Operations	1,400	1,128
Development	680	791
Sales and marketing	412	359
Management and administration	184	165
	<u>2,676</u>	<u>2,443</u>

4. FINANCE INCOME

	Year Ended 28 Feb 22 £'000	Year Ended 28 Feb 21 £'000
Fair value gain on cross-currency swaps	(11,534)	-
	<u>(11,534)</u>	<u>-</u>

5. FINANCE COSTS

	Year Ended 28 Feb 22 £'000	Year Ended 28 Feb 21 £'000
Fair value loss on cross-currency swaps	-	28,880
Capitalised borrowing costs written off	2,887	7,047
Amortisation of capitalised borrowing costs	2,688	3,455
Interest payable on borrowings	57,308	52,368
Interest on leases	1,123	1,420
	<u>64,006</u>	<u>93,170</u>

6. LOSS BEFORE INCOME TAX

	Year Ended 28 Feb 22 £'000	Year Ended 28 Feb 21 £'000
The loss before income tax is stated after charging / (crediting):		
Amortisation of intangible assets		
Amortisation of acquired intangible assets	47,458	48,277
Amortisation of capitalised development costs	9,635	2,418
Depreciation of property, plant and equipment		
Depreciation - owned assets	4,846	4,981
Depreciation - leased assets	3,287	4,084
Net foreign exchange loss / (gain)	12,790	(28,574)
Third party products and services	51,331	40,353
Research and development expenditure	23,211	21,450
During the period, the Group obtained the following services from the Company's auditors and their associates		
	£'000	£'000
Fees payable to PricewaterhouseCoopers LLP for the audit of the:		
- consolidated financial statements	174	106
- subsidiary financial statements	451	468
Non-audit fees payable to PricewaterhouseCoopers LLP	<u>302</u>	<u>205</u>

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

7. INCOME TAX EXPENSE / (CREDIT)

	For the Year 28 Feb 2022 £'000	For the Year 28 Feb 2021 £'000
Analysis of Income tax		
Corporation Tax		
Current tax	9,079	2,901
Adjustments for prior period	2,688	2,622
Total corporation tax	<u>11,767</u>	<u>5,523</u>
Deferred Tax		
Reversal of timing differences	(9,969)	(17,845)
Adjustments for period periods	3,892	(703)
Changes in tax rate	31,785	12,497
Total deferred tax	<u>25,708</u>	<u>(6,051)</u>
Total tax charge/(credit)	<u>37,475</u>	<u>(528)</u>
Factors affecting the tax expense / (credit)		
	£'000	£'000
Loss before tax	<u>(23,499)</u>	<u>(52,364)</u>
Tax rate at 19%	(4,465)	(9,949)
Effects of:		
Expense not deductible	3,453	1,853
Other timing differences	21	(1,309)
Income not taxable	(108)	(5,880)
Difference in deferred tax rate	31,785	12,497
Difference in Overseas tax rate	211	341
Adjustments from previous periods	6,578	1,919
Total income tax expense / (credit)	<u>37,475</u>	<u>(528)</u>

Factors that may affect future tax charges

Finance Bill 2021 included an increase in the UK rate of corporation tax from 19% to 25% with effect from 1st April 2023. The Bill was substantively enacted on 24th May 2021

Deferred taxes at the statement of financial position date have been measured at the substantively enacted rates that the deferred tax assets and liabilities are expected to be unwound at.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

8. BUSINESS COMBINATION
bksb Limited

On 28th April 2021, the Group acquired all of the ordinary shares of bksb Limited for total cash consideration of £19.3 million.

	Book Value	Fair Value	Fair Value at
	£'000	Adjustment	Acquisition
	£'000	£'000	£'000
Property plant equipment	31	-	31
Cash and cash equivalents	1,956	-	1,956
Current assets	385	-	385
Current liabilities	(681)	-	(681)
Deferred revenue	(1,631)	858	(773)
Trademarks	-	300	300
Customer relationships	-	5,100	5,100
Technology	-	1,300	1,300
Content	-	1,500	1,500
Deferred tax liabilities	-	(2,265)	(2,265)
	61	6,793	6,854
Goodwill on acquisition			12,469
Consideration paid			19,323
Cash acquired			(1,956)
Net cash outflow			17,367

The goodwill arising on the acquisition of bksb Limited is attributable to the assembled workforce and increased profitability planned to be achieved through broadening its market opportunity to new education customers and adds an e-learning platform which will become a strategic offering and further extend the cloud offering.

On acquisition, the fair value of all assets and liabilities were reviewed and adjusted where appropriate following the principles of IFRS3. Management identified four separately identifiable intangible asset being customer relationships, technology, trademarks and content.

A deferred tax liability relating to these intangible assets was recognised on acquisition. The fair value adjustments on intangible assets are based on an independent valuation as of the date of the acquisition. The key assumptions applied to calculate the fair value of the intangible assets acquired are set out below:

Customer relationships

A discounted cash flow model incorporating charges for use of contributory assets has been used to calculate the fair value of customer relationships on acquisition. Management have determined that the Group will receive cash flows from the relationships acquired over a 4-year period and have not applied a growth rate. An attrition rate of 10% has been applied to projected sales each year and a discount rate of 12.5% has been used to calculate the present value of future cash flows.

Trademarks

Trademarks have been valued on a relief-from-royalty method of the income approach. Management believe the trademarks have a useful life of 5 years and therefore the intangible assets will be recognised over this period. A royalty rate of 2% and discount rate of 12.5% have been used.

Technology

The relief from royalty method has been used to calculate the fair value of technology arising on acquisition. This method assesses the history and longevity of the technology, the market share and forecast sales over the next ten years. A royalty rate of 10% has been applied to the technology acquired based on the median range of the market royalty rates and group margin. A discount rate of 12.5% has been used.

Content

Content has been valued on a relief-from-royalty method of the income approach. Management believe that content has a useful of 7 years and therefore the intangible assets will be recognised over this period. A royalty rate of 15% and discounts rate of 12.5% have been used.

Acquired receivables

The fair value of acquired trade receivables is £0.3 million. The gross contractual amount for trade receivables due is £0.3 million which is all collectible.

Revenue and profit contribution

The acquired company contributed revenues of £3.1 million and operating profit of £1.5 million to the group for the period from 28th April 2021 to 28th February 2022. If the acquisition happened on 1st March 2021, the revenue and operating profit impact on the combined group would have been £3.8 million and £2.1 million respectively.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

8. BUSINESS COMBINATION (continued)
Smart Apprentices Limited

On 17th May 2021 the Group acquired all of the ordinary shares of Smart Apprentices Limited for total cash consideration of £26.9 million.

	Book Value	Fair Value Adjustment	Fair Value at Acquisition
	£'000	£'000	£'000
Property plant equipment	10	-	10
Cash and cash equivalents	2,782	-	2,782
Current assets	490	-	490
Current liabilities	(692)	-	(692)
Deferred revenue	(2,326)	654	(1,672)
Trademarks	-	500	500
Customer relationships	-	6,100	6,100
Technology	655	3,045	3,700
IPR&D	-	300	300
Deferred tax liabilities	-	(2,650)	(2,650)
	919	7,949	8,869
Goodwill on acquisition			18,000
Consideration paid			26,869
Cash acquired			(2,782)
Net cash outflow			24,087

The goodwill arising on the acquisition of Smart Apprentices Limited is attributable to it being the number one provider in the UK apprenticeship market and will integrate into Advanced's education business. The transaction further supports the Groups ambition to grow and expand in the higher education market.

On acquisition, the fair value of all assets and liabilities were reviewed and adjusted where appropriate following the principles of IFRS3. Management identified four separately identifiable intangible asset being customer relationships, technology, trademarks and IPR&D.

A deferred tax liability relating to these intangible assets was recognised on acquisition. The fair value adjustments on intangible assets are based on an independent valuation as of the date of the acquisition. The key assumptions applied to calculate the fair value of the intangible assets acquired are set out below:

Customer relationships

A discounted cash flow model incorporating charges for use of contributory assets has been used to calculate the fair value of customer relationships on acquisition. Management have determined that the Group will receive cash flows from the relationships acquired over a 3-4-year period and have not applied a growth rate. An attrition rate of 8.1% has been applied to projected sales each year and a discount rate of 13% has been used to calculate the present value of future cash flows.

Trademarks

Trademarks have been valued on a relief-from-royalty method of the income approach. Management believe the trademarks have a useful life of 5 years and therefore the intangible assets will be recognised over this period. A royalty rate of 2% and discount rate of 13% have been used.

Technology

The relief from royalty method has been used to calculate the fair value of technology arising on acquisition. This method assesses the history and longevity of the technology, the market share and forecast sales over the next five years. A royalty rate of 15% has been applied to the technology acquired based on the median range of the market royalty rates and group margin. A discount rate of 13% has been used.

IPR&D

IPR&D has been valued on a cost approach. Management believe that IP&D has a useful of 3 years and therefore the intangible assets will be recognised over this period.

Acquired receivables

The fair value of acquired trade receivables is £0.5 million. The gross contractual amount for trade receivables due is £0.5 million which is all collectible.

Revenue and profit contribution

The acquired Smart Apprentices Limited contributed revenues of £4.1 million and operating profit of £1.4 million to the group for the period from 17th May 2021 to 28th February 2022. If the acquisition happened on 1st March 2021, the revenue and operating profit impact on the combined group would have been £5.5 million and £1.9 million respectively.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

8. BUSINESS COMBINATION (continued)
Isosec Limited

On 24th September 2021 the Group acquired all of the ordinary shares of Isosec Limited for total cash consideration of £21.7 million.

	Book Value	Fair Value	Fair Value at
	£'000	Adjustment	Acquisition
	£'000	£'000	£'000
Property plant equipment	19	-	19
Cash and cash equivalents	2,603	-	2,603
Current assets	611	-	611
Current liabilities	(346)	-	(346)
Deferred revenue	(1,645)	704	(941)
Trademarks	-	200	200
Customer relationships	-	8,700	8,700
Technology	-	2,200	2,200
Deferred tax liabilities	-	(2,951)	(2,951)
	1,241	8,853	10,094
Goodwill on acquisition			11,562
Consideration paid			21,656
Cash acquired			(2,603)
Net cash outflow			19,054

The goodwill arising on the acquisition of Isosec Limited is attributable to the assembled workforce and increased profitability planned to be achieved through the addition of authentication application software broadening the reach to new customers in the UK healthcare sector.

On acquisition, the fair value of all assets and liabilities were reviewed and adjusted where appropriate following the principles of IFRS3. Management identified three separately identifiable intangible asset being customer relationships, technology and trademarks.

A deferred tax liability relating to these intangible assets was recognised on acquisition. The fair value adjustments on intangible assets are based on an independent valuation as of the date of the acquisition. The key assumptions applied to calculate the fair value of the intangible assets acquired are set out below:

Customer relationships

A discounted cash flow model incorporating charges for use of contributory assets has been used to calculate the fair value of customer relationships on acquisition. Management have determined that the Group will receive cash flows from the relationships acquired over a 10-year period and have not applied a growth rate. An attrition rate of 1.5% has been applied to projected sales each year and a discount rate of 11.5% has been used to calculate the present value of future cash flows.

Trademarks

Trademarks have been valued on a relief-from-royalty method of the income approach. Management believe the trademarks have a useful life of 3 years and therefore the intangible assets will be recognised over this period. A royalty rate of 2% and discount rate of 17% have been used.

Technology

The relief from royalty method has been used to calculate the fair value of technology arising on acquisition. This method assesses the history and longevity of the technology, the market share and forecast sales over the next ten years. A royalty rate of 15% has been applied to the technology acquired based on the median range of the market royalty rates and group margin. A discount rate of 18% has been used.

Acquired receivables

The fair value of acquired trade receivables is £0.5 million. The gross contractual amount for trade receivables due is £0.5 million which is all collectible.

Revenue and profit contribution

The acquired Isosec Limited contributed revenues of £1.4 million and operating profit of £0.9 million to the group for the period from 24th September 2021 to 28th February 2022. If the acquisition happened on 1st March 2021, the revenue and operating profit impact on the combined group would have been £3.0 million and £1.6 million respectively.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

8. BUSINESS COMBINATION (continued)
Cloud Trade Limited

On 14th October 2021 the Group acquired all of the ordinary shares of Cloud Trade Limited for total cash consideration of £27.3 million.

	Book Value	Fair Value	Fair Value at
	£'000	Adjustment	Acquisition
	£'000	£'000	£'000
Property plant equipment	35	-	35
Cash and cash equivalents	427	-	427
Current assets	618	-	618
Current liabilities	(782)	-	(782)
Deferred revenue	(265)	20	(245)
Trademarks	-	400	400
Customer relationships	-	8,600	8,600
Technology	-	3,600	3,600
Content	-	200	200
Deferred tax liabilities	-	(3,205)	(3,205)
	<u>34</u>	<u>9,615</u>	<u>9,648</u>
Goodwill on acquisition			<u>17,616</u>
Consideration paid			27,265
Cash acquired			(427)
Net cash outflow			<u>26,838</u>

The goodwill arising on the acquisition of Cloud Trade Limited is attributable to the next generation patented e-invoicing technology that will quickly integrate into the overall Advanced Structure.

On acquisition, the fair value of all assets and liabilities were reviewed and adjusted where appropriate following the principles of IFRS3. Management identified four separately identifiable intangible asset being customer relationships, technology, trademarks and content.

A deferred tax liability relating to these intangible assets was recognised on acquisition. The fair value adjustments on intangible assets are based on an independent valuation as of the date of the acquisition. The key assumptions applied to calculate the fair value of the intangible assets acquired are set out below:

Customer relationships

A discounted cash flow model incorporating charges for use of contributory assets has been used to calculate the fair value of customer relationships on acquisition. Management have determined that the Group will receive cash flows from the relationships acquired over a 10-year period and have not applied a growth rate. An attrition rate of 10.9% has been applied to projected sales each year and a discount rate of 13% has been used to calculate the present value of future cash flows.

Trademarks

Trademarks have been valued on a relief-from-royalty method of the income approach. Management believe the trademarks have a useful life of 5 years and therefore the intangible assets will be recognised over this period. A royalty rate of 2% and discount rate of 12% have been used.

Technology

The relief from royalty method has been used to calculate the fair value of technology arising on acquisition. This method assesses the history and longevity of the technology, the market share and forecast sales over the next twenty years. A royalty rate of 15% has been applied to the technology acquired based on the median range of the market royalty rates and group margin. A discount rate of 13% has been used.

Content

Content has been valued on a relief-from-royalty method of the income approach. Management believe that content has a useful of 7 years and therefore the intangible assets will be recognised over this period. A royalty rate of 15% and discounts rate of 12.5% have been used.

Acquired receivables

The fair value of acquired trade receivables is £0.5 million. The gross contractual amount for trade receivables due is £0.5 million which is all collectible.

Revenue and profit contribution

Cloud Trade Limited contributed £1.1 million revenue and £(0.1) million operating loss to the group for the period from 14th October 2021 to 28th February 2022. If the acquisition happened on 1st March 2021, the revenue and operating profit impact on the combined group would have been £3.3 million and £0.1 million respectively.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

9. GOODWILL

	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
COST		
At 1 March 2021	1,552,290	1,379,123
Additions (see note 8)	59,647	167,365
Amendments during lookback period for previous acquisitions	-	5,802
TOTAL COST	1,611,937	1,552,290
NET BOOK VALUE	1,611,937	1,552,290

Cash generating units and impairment tests of goodwill

Goodwill has been allocated across the Group's cash generating units which are:

- ERP solutions for the private sector
- ERP solutions for the public sector
- Patient management software solutions for the Health & Social Care sector
- Student management software solutions for the Education sector
- Practice and case management solutions for the Legal sector
- IT managed services to Private and Public sector organisations
- Application Modernisation services to global private and public sector organisations.

£12.5 million of the goodwill relates to the acquisition of bksb Limited in this financial period and the fair value was determined based on the valuations and assumptions disclosed in note 8. The trading performance of this business in the post-acquisition period has been substantially consistent with the cash flows assumed in the valuations.

£18.0 million of the goodwill relates to the acquisition of Smart Apprentices Limited and the fair value was determined based on the valuations and assumptions disclosed in note 8. The trading performance of this business in the post-acquisition period has been substantially consistent with the cash flows assumed in the valuations.

£11.6 million of the goodwill relates to the acquisition of Iosec Limited and the fair value was determined based on the valuations and assumptions disclosed in note 8. The trading performance of this business in the post-acquisition period has been substantially consistent with the cash flows assumed in the valuations.

£17.6 million of the goodwill relates to the acquisition of Cloud Trade Limited and the fair value was determined based on the valuations and assumptions disclosed in note 8. The trading performance of this business in the post-acquisition period has been substantially consistent with the cash flows assumed in the valuations.

During the 12-month period following acquisition the Group assesses all information within the company and where identified and appropriate adjustments are made to the opening goodwill calculation.

Impairment Assessments

The Group tests whether goodwill has suffered any impairment on an annual basis. The recoverable amount of the CGUs was determined based on value-in-use calculations which require the use of assumptions.

The key assumptions used in the value-in-use calculations were:

- Forecast operating cash flows - the forecast operating cash flows are based on the Board approved annual budget for the year-ending 28th February 2023 and extrapolated based on the growth projections for 6 years being the period remaining on the investment forecasts on the formation of the Group in the period ended 29th February 2020. The range of short term expected annual growth rates over this period varies by CGU and is between 2 – 14% with a weighted average growth rate of 9.5%.
- Growth rate to perpetuity – 2.5% for all CGUs (2021: 1.9%)
- Discount rate – 8.2% for all CGUs (2021: 9.0%)

Potential variability in the amounts and timing of the cashflows was considered in the calculation of the operating cashflows. Applying the key assumptions, Goodwill is not considered to be impaired at 28th February 2022.

The Group also performs sensitivity analysis on the key assumptions. The following table demonstrates the impact of an increase of 0.5% in the discount rate, reduction in short term growth rates of 2% and a 0.5% reduction in the growth rate to perpetuity in isolation, for CGUs deemed to be sensitive to such changes.

	Recoverable amounts £m	Net recoverable surplus £m	Reduction in recoverable amount of 2% change in short term growth rates £m	Reduction in recoverable amount of 0.5% change in growth rate to perpetuity £m	Reduction in recoverable amount of 0.5% increase in the discount rate £m
• ERP Solutions for private sector	964	73	86	59	78
• Application Modernisation services	263	15	23	16	22

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

10. INTANGIBLE ASSETS

	Customer contracts and relationships £'000	Technology £'000	Trademarks £'000	IPR&D and Other £'000	Research and Development £'000	Favourable leases £'000	Total £'000
Cost							
At 1 March 2020	350,761	196,595	96,032	1,000	2,311	101	646,800
Acquisitions through business combinations	47,899	23,299	5,500	-	-	-	76,698
Eligible development costs capitalised	-	-	-	-	7,945	-	7,945
At 28 February 2021	398,660	219,894	101,532	1,000	10,256	101	731,443
Acquisitions through business combinations	28,500	10,800	1,400	2,000	-	-	42,700
Eligible development costs capitalised	-	-	-	-	11,612	-	11,612
At 28 February 2022	427,160	230,694	102,932	3,000	21,868	101	785,755
Accumulated Amortisation							
At 1 March 2020	7,036	7,807	2,868	197	234	15	18,157
Charged in year	19,247	21,292	7,432	503	2,182	39	50,695
At 28 February 2021	26,283	29,099	10,300	700	2,416	54	68,852
Charged in year	21,591	24,162	7,644	303	3,354	39	57,093
At 28 February 2022	47,874	53,261	17,944	1,003	5,770	93	125,945
Net book value							
At 28 February 2021	372,377	190,795	91,232	300	7,840	47	662,591
At 28 February 2022	379,286	177,433	84,989	1,997	16,098	8	659,810

Expenditure on research and development in the period was £34,821k (2021: £25,073k) of which £11,612k (2021: £7,945k) relating to the development of new products was capitalised in accordance with IFRS.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

11. PROPERTY, PLANT AND EQUIPMENT, AND RIGHT OF USE ASSETS

	Land and buildings £'000	Computer equip and other £'000	Fixtures and fittings £'000	Total £'000
COST				
At 1 March 2020	417	9,488	1,906	11,811
Acquisitions through business combinations	2,540	1,088	149	3,777
Additions	-	830	597	1,427
At 28 February 2021	2,957	11,406	2,652	17,015
Acquisitions through business combinations (note 8)	-	79	16	95
Additions	-	3,806	164	3,970
At 28 February 2022	2,957	15,290	2,832	21,080
ACCUMULATED DEPRECIATION				
At 1 March 2020	17	1,847	361	2,225
Charge for the year	737	1,953	2,291	4,981
At 28 February 2021	754	3,800	2,652	7,206
Charge for the year	211	4,455	180	4,846
At 28 February 2022	965	8,255	2,832	12,052
NET BOOK VALUE				
At 28 February 2021	2,203	7,606	-	9,809
At 28 February 2022	1,992	7,036	-	9,028

The below is the detail for leases where the group acts as a lessee

Amounts recognised in the balance sheet

The balance sheet shows the following amounts relating to leases

	Land and buildings £'000	Computer equipment and other £'000	Total £'000
Right of use assets			
COST			
At 1 March 2020	16,411	803	17,214
Acquisitions through business combinations	3,667	820	4,487
Disposal	-	(66)	(66)
At 28 February 2021	20,078	1,557	21,635
Additions	2,183	-	2,183
At 28 February 2022	22,261	1,557	23,818
ACCUMULATED DEPRECIATION			
At 1 March 2020	1,447	96	1,543
Charge for the year	3,875	209	4,084
At 28 February 2021	5,322	305	5,627
Charge for the year	3,110	177	3,287
At 28 February 2022	8,432	482	8,914
NET BOOK VALUE			
At 28 February 2021	14,756	1,252	16,008
At 28 February 2022	13,829	1,075	14,904
		As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
Lease liabilities			
As at beginning of the year		20,070	19,146
Additions		2,183	4,487
Payments		(5,079)	(4,944)
Interest		1,123	1,420
Exchange		-	(39)
As at end year		18,297	20,070
Current		3,235	3,444
Non-current		15,062	16,626
At 28 February 2021		18,297	20,070

The incremental borrowing rate used to calculate the right of use assets is 7.05%

	£'000	£'000
Amounts recognised in the statement of profit or loss		
The statement of profit or loss shows the following amounts relating to leases:		
Buildings depreciation	177	209
Equipment depreciation	3,110	3,875
Depreciation charge of Right of use assets	3,287	4,084
Interest expense (included in finance cost)	1,123	1,420
The total cash outflow for leases in the year was £5,080k (2021: £4,942k).		

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

12. INVESTMENTS

	Shares in Joint Ventures
	£'000
COST	
At 28 February 2021	517
At 28 February 2022	517
NET BOOK VALUE	
At 28 February 2022	517

The investment is the cost of the Group's holding in Intercede 2445 Limited.

The Group's subsidiary undertakings at 28th February 2022 of more than 50%, either directly or indirectly, are as disclosed below:

Undertaking	Country of registration or incorporation	Principal activity	Percentage of ordinary shares held	
			Directly	Indirectly
Air Bidco Limited	England & Wales	Holding company	-	100%
Intercede 2445 Limited	England & Wales	Investment company	-	50%
5 Star Computer Systems Limited*	England & Wales	Dormant	-	100%
A.S.R Computers Limited*	England & Wales	Dormant	-	100%
ADV Management Services Limited	England & Wales	Non-Trading	-	100%
Advanced 365 Limited	England & Wales	IT managed service	-	100%
Advanced Business and Healthcare Solutions India Private Limited	India	Software development	-	100%
Advanced Business Software and Solutions Limited	England & Wales	Software development	-	100%
Advanced Business Software and Solutions Pte Limited	Singapore	Software development	-	100%
Advanced Business Solutions CRM Limited*	England & Wales	Dormant	-	100%
Advanced Chorus Application Software Limited	England & Wales	Dormant	-	100%
Advanced Communications Software and Solutions Ltd*	England & Wales	Dormant	-	100%
Advanced Computer Software Group Limited	England & Wales	Holding company	-	100%
Advanced CS Australia Pty Limited	Australia	Dormant	-	100%
Advanced Enterprise Software Limited*	England & Wales	Dormant	-	100%
Advanced Field Service Solutions Limited*	England & Wales	Dormant	-	100%
Advanced Health and Care Limited	England & Wales	Software development	-	100%
Advanced Legal Solutions Limited	Canada	Software development	-	100%
Advanced Sharpowl Software Limited*	England & Wales	Dormant	-	100%
Advanced Ticketing Limited	England & Wales	Software development	-	100%
AIM Group Holdings Limited*	England & Wales	Holding company	-	100%
Alphalaw Limited	England & Wales	Holding company	-	100%
Applied Computer Expertise Limited*	England & Wales	Dormant	-	100%
Aston Finco SARL	Luxembourg	Group services	-	100%
Aston Bidco (Holding) Limited	Jersey	Holding company	100%	-
Belmin Group Limited	England & Wales	Dormant	-	100%
Business Systems Group Holdings Limited	England & Wales	Holding company	-	100%
Careworks Technology Limited	Ireland	Holding company	-	100%
Careworks Limited	Ireland	Software development	-	100%
Careworks (UK) Limited	England & Wales	Software development	-	100%
CareDirector USA LLC	USA	Software development	-	100%
Cedar Group (US) Inc	USA	Software development	-	100%
Charity Software Limited*	England & Wales	Dormant	-	100%
Cobaltside Limited	Ireland	Software development	-	100%
Compass Computer Consultants Limited	England & Wales	Software development	-	100%
Computer Software Group Limited	England & Wales	Software development	-	100%
Computer Software Holdings Limited	England & Wales	Holding company	-	100%
Consulterm Limited	England & Wales	Software development	-	100%
Consultgrp Limited*	England & Wales	Dormant	-	100%
CSG Bideo Limited	England & Wales	Holding company	-	100%
CSG EquityCo Limited	England & Wales	Holding company	-	100%
CSG Midco Limited	England & Wales	Holding company	-	100%

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

12. INVESTMENTS – continued

CSG Shareholder Debtco Limited	England & Wales	Holding company	-	100%
Drury Lane (Jersey) Limited	Jersey	Holding company	-	100%
Exchequer 365 Solutions Ltd*	England & Wales	Dormant	-	100%
Fabric Technologies Limited	England & Wales	Property subletting	-	100%
G B Systems Limited*	England & Wales	Dormant	-	100%
Goldcrest Solutions Limited*	England & Wales	Dormant	-	100%
Healthy Software Limited*	England & Wales	Dormant	-	100%
KHL Newco Limited	England & Wales	Holding company	-	100%
Kirona Holdings Limited	England & Wales	Holding company	-	100%
Kirona Solutions (Commercial) Limited*	England & Wales	Dormant	-	100%
Kirona Solutions Limited	England & Wales	Software development	-	100%
Kirona Limited*	England & Wales	Dormant	-	100%
Kirona Group Limited*	England & Wales	Dormant	-	100%
Kirona France SARL	France	Software development	-	100%
Xmbrace Limited	England & Wales	Dormant	-	100%
Konnekt IT software limited*	England & Wales	Dormant	-	100%
Laserform International Limited	England & Wales	Dormant	-	100%
Lawwwdiary Limited*	England & Wales	Dormant	-	100%
Meridian Law*	England & Wales	Dormant	-	100%
ModSys International Limited	Israel	Holding Company	-	100%
Liraz Systems Limited	Israel	Holding Company	-	100%
Liraz Systems Export (1990) Limited	Israel	Holding Company	-	100%
MS Modernisation Services UK Limited	England & Wales	Software development	-	100%
Modern Systems LM SRL	Italy	Holding company	-	100%
BluePhoenix I-TER SRL	Italy	Holding company	-	100%
Modern Systems Corporation	USA	Holding company	-	100%
MS Modernisation Services Inc	USA	Software development	-	100%
Modernization Services SRL	Romania	Dormant	-	100%
Advanced Application Modernisation Inc	Canada	Software development	-	100%
Opsis Limited	Ireland	Software development	-	100%
Opsis Practice Management Solutions Limited	England & Wales	Software development	-	100%
Oyez Professional Services Limited	England & Wales	Software development	-	100%
Penfold Heath Media Limited*	England & Wales	Dormant	-	100%
Plain Healthcare*	England & Wales	Dormant	-	100%
Prolog Systems Ltd*	England & Wales	Dormant	-	100%
PCTI Technologies Limited	Ireland	Dormant	-	100%
PCTI Investments Limited	England & Wales	Dormant	-	100%
PCTI Solutions Limited	England & Wales	Software development	-	100%
Redac Limited	England & Wales	Holding company	-	100%
Staffplan Limited*	England & Wales	Dormant	-	100%
Strand Technology Limited*	England & Wales	Dormant	-	100%
Science Warehouse Limited	England & Wales	Software development	-	100%
Science Warehouse Pty Limited	Australia	Software development	-	100%
Transoft Group Limited	England & Wales	Software development	-	100%
Transoft Inc	USA	Software development	-	100%
V1 Document Management Inc	USA	Software development	-	100%
V1 Limited	England & Wales	IT managed service	-	100%
Videss Limited*	England & Wales	Dormant	-	100%
Waterlow Business Supplies Limited	England & Wales	Dormant	-	100%
Tikit Limited	England & Wales	Software development	-	100%
Tikit Inc	USA	Software development	-	100%
Clear Review Limited	England & Wales	Software development	-	100%
Clear Review Inc	USA	Software development	-	100%
The National Will Register	England & Wales	Software development	-	100%
Certainty National Will Register	England & Wales	Software development	-	100%
Will Data Limited	England & Wales	Software development	-	100%
Mitrefinch Holdings Ltd	England & Wales	Holding Company	-	100%
Mitrefinch Limited	England & Wales	Software development	-	100%
Mitrefinch LLC	USA	Software development	-	100%
Mitrefinch US Holdings Inc	USA	Holding company	-	100%
Mintrefinch Inc	USA	Software development	-	100%
Mitrefinch Australia Pty	Australia	Software development	-	100%
Advance Systems International Ltd	Ireland	Software development	-	100%
Advance Systems Access Control Solutions	Ireland	Software development	-	100%

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

12. INVESTMENTS – continued

bksb Limited	England & Wales	Software development	-	100%
Smart Apprentices Limited	England & Wales	Software development	-	100%
Cloud Trade Technologies Limited	England & Wales	Software development	-	100%
Isosec Limited	England & Wales	Software development	-	100%

*Companies in liquidation

The registered address of all subsidiary undertakings incorporated in England and Wales is Ditton Park, Riding Court Road, Datchet, Berkshire, SL3 9LL. The registered address of the other subsidiary undertakings are as follows:

Undertaking:

Advanced Application Modernisation Inc
 Advanced Business and Software Solutions Pty Ltd
 AIM Group Holding Limited
 Cedar Group (US) Inc.
 Cobaltside Limited
 GB Systems Limited
 Liraz Systems Export (1990) Ltd
 Liraz Systems Ltd
 Modern Systems Corporation
 Modern Systems LM SRL
 ModSys International Ltd
 MODSYS-Modernizaion Services SRL
 MS Modernisation Services Inc
 Opsis Limited
 One Advanced Inc.
 V1 Document Management Inc.
 Mitrefinch Inc (US)
 Mitrefinch LLC
 Mitrefinch (Canada)
 Mitrefinch Australia
 Advance Systems International Limited
 Clear Review Inc
 Tikit Inc
 Advanced Legal Solutions Inc

Registered Address:

Suite 1700 Park Place, 666 Burrard Street, Vancouver BC, V6C 2XB, Canada
 10 Anson Road, 333-04 International Plaza, Singapore, Malaysia 079903
 6 Queens Road, Aberdeen, AB15 4ZT
 1165 Northchase Parkway, Suite 225, Marietta, GA 30067
 Unit 5B, Sandyford Business Centre, Blackthorn Road, Dublin 18
 CMS Cameron McKenna, 6 Queens Road, Aberdeen, AB15 4ZT
 Holon 5886 Israel L3
 Holon 5886 Israel L3
 Dallas, TX 75240, USA
 Via Flaminia 171, 47923 Rimini (RN)
 Holon 5886 Israel L3
 Strada Slt. Cristescu Dima Nr. 3BBucharest
 Dallas, TX 75240, USA
 Unit 5B, Sandyford Business Centre, Blackthorn Road, Dublin 18
 1165 Northchase Parkway, Suite 225, Marietta, GA 30067
 1165 Northchase Parkway, Suite 225, Marietta, GA 30067
 79A Chapel Street, Newton, Boston, Massachusetts
 8 The Green, Ste. A, DE, 19901
 Suite 1005, 5500 North Service Road, Burlington, Ontarios, L7L 6W6
 Unit 30, Homebush Business Village, 11-21 Underwood Road, Homebush, NSW 2140, Australia
 Unit 4L, The Square Industrial Complex, Tallaght, Dublin 24
 874 Walker Road, Suite C, Dover, Kent, 19904, US
 200 King Street W, Suite 1904, Toronto ON M5H 3TA, Canada
 Corporation Trust Center, 1209 Orange Street, Wilmington, New Castle, DE 19801

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

13. DERIVATIVE FINANCIAL INSTRUMENTS

	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
Derivative financial instruments liability - cross currency swaps	(14,507)	(26,041)

In October 2019 the Group entered into multicurrency financing facilities and an agreement was reached with Morgan Stanley, Goldman Sachs and HSBC to hedge 100% of the USD debt in a cross-currency swap thus limiting the Group's exposure to USD/GBP exchange variances. The swaps terminate on 24th February 2024.

Changes in the fair value are recorded to Finance Income or Finance Costs. The swaps are classified as level 2 in the fair value hierarchy.

14. INVENTORIES

	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
Finished goods	927	733
	<u>927</u>	<u>733</u>

There are no provisions against this inventory at 28th February 2022 (2021: £nil).

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

15. TRADE AND OTHER RECEIVABLES

	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
Current:		
Trade receivables	90,650	71,717
Other debtors	3,380	2,546
Prepayments	28,730	23,767
Accrued income	17,799	7,404
	<u>140,559</u>	<u>105,434</u>

Trade debtors are stated after provisions for impairment of £4.3 million (2021: £4.3 million)

16. CASH AND CASH EQUIVALENTS

	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
Bank deposit accounts	<u>32,719</u>	<u>23,970</u>

17. CALLED UP SHARE CAPITAL

Allotted, authorised, issued and fully paid:

Number:	Class:	Nominal Value	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
1,266,853,872	Ordinary shares	£0.01	12,669	12,669

18. RESERVES

	Share premium account £'000	Translation reserve £'000	Accumulated losses £'000	Totals £'000
At 29 February 2020	1,254,189	(1,460)	(102,824)	1,149,905
Loss for the year	-	-	(51,836)	(51,836)
Issue of share capital	138,902	-	-	138,902
Dividends Paid	(57,178)	-	-	(57,178)
Exchange revaluation	-	(2,763)	-	(2,763)
At 28 February 2021	1,335,913	(4,223)	(154,660)	1,177,030
Loss for the year	-	-	(60,974)	(60,974)
Exchange revaluation	-	389	-	389
At 28 February 2022	<u>1,335,913</u>	<u>(3,834)</u>	<u>(215,634)</u>	<u>1,116,445</u>

Share premium reserve

This represents the amounts subscribed for share capital in excess of the nominal value of those shares.

Accumulated losses

This represents cumulative net gains and losses recognised in the consolidated statement of profit or loss.

Translation reserve

The foreign exchange reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

19. TRADE AND OTHER PAYABLES

	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
Current:		
Trade creditors	21,078	7,434
Other taxation and social security	3,014	2,901
Other creditors	2,411	2,987
Amounts owed to related undertakings	3,742	3,844
Accruals	22,682	19,014
VAT	5,626	24,873
	<u>58,553</u>	<u>61,053</u>

20. DEFERRED INCOME

	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
Current deferred income	99,065	89,809
Deferred income falling due after 1 year	1,500	1,470
	<u>100,565</u>	<u>91,279</u>

Deferred income primarily relates to managed services and customer support fees, which have been invoiced to the customer prior to the performance of these services.

21. LOANS AND BORROWINGS

	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
Current:		
Current portion of bank loans	29,678	12,814
Unamortised loan issue costs	(3,212)	(3,160)
	<u>26,466</u>	<u>9,654</u>
Non-current:		
Bank loans	980,448	877,148
Unamortised loan issue costs	(12,573)	(15,203)
	<u>967,875</u>	<u>861,945</u>

Bank loans

The group funding facilities are held by Aston Finco Sarl, a group undertaking registered in Luxembourg. These facilities comprise of:

- A first Lien loan of:
 - \$330 million (\$323.4 million outstanding as at 28th February 2022 (2021: \$326.7 million)) with quarterly principal repayments of 1%, the balance payable on 9th October 2026
 - £495 million (£486.9 million outstanding as at 28th February 2022 (2021: £391.4 million)) with quarterly principal repayments of 1%, the balance payable on 9 October 2026 and
 - £75 million revolving credit facility (£22.0 million outstanding as at 28th February 2022 (2021: £6.5 million)), the facility expires on 9 October 2026
- A second Lien loan of:
 - \$115million (\$115 million outstanding as at 28th February 2022 (2021: \$115 million)) falling due on 9th October 2027
 - £175 million (£175 million outstanding as at 28th February 2022 (2021: £175 million)) falling due on 9th October 2027

The interest rates on the first and second Lien loans vary between 4.25% and 8.25% over LIBOR and SONIA.

First Lien Leverage Ratio. Except with the written consent of the Required Revolving Lenders, the First Lien Leverage Ratio as of the last day of and for any Test Period may not be greater than 7.65 to 1.00. However, this provision is only in effect when the aggregate principal amount of outstanding Revolving Loans (solely to the extent in excess of £10,000,000 in the aggregate) exceeds 40% of the aggregate Revolving Commitments of all Lenders on the last day of the test period i.e., exceeds £30m.

In October 2019, an agreement was reached with Morgan Stanley, Goldman Sachs and HSBC to hedge 100% of the USD debt in a cross-currency swap thus limiting the Group's exposure to USD/GBP exchange variances (note 13).

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

21. LOANS AND BORROWINGS – continued

Refinancing

On 22nd June 2021, the Group refinanced its bank loans. Lead arrangers for the transaction were Morgan Stanley Senior Funding Inc and Goldman Sachs Lending Partners LLC. On 27 April 2021, the Group drew down £16 million and on 14th May 2021 drew down a further £28 million from the £75 million revolving credit facility. On 22nd June 2021 the first lien GBP was increased by £50 million to £445 million and was used to reinstate the revolving credit facility. The proceeds of the refinancing were used to fund the acquisitions of bksb Limited and Smart Apprentices Limited. New issue related costs of £1.8 million have been capitalised in connection with the June 2021 refinancing of the first lien GBP term loan.

On 9th December 2021, the Group refinanced its bank loans. Lead arrangers for the transaction were Morgan Stanley Senior Funding Inc and Goldman Sachs Lending Partners LLC. On 23rd September 2021, the Group drew down £48.8 million from the £75 million revolving credit facility. On 9th December 2021 the first lien GBP was increased by £50 million to £495 million and was used to partially reinstate the revolving credit facility. The proceeds of the refinancing were used to fund the acquisitions of Isosec Limited and Cloud Trade Limited.

New issue related costs of £1.5 million have been capitalised in connection with the December 2021 refinancing of the first lien GBP term loan and the net book value of previously capitalising financed costs of £2.8 million and \$0.2 million were immediately recognised as an expense due to an extinguishment of the previous first lien GBP term. The amount expensed included £1.8 million of new issue related costs capitalised in connection with the June 2021 refinancing of the first lien GBP term loan.

On 28th February 2022, the Group drew down £12 million from the revolving credit facility in order to fund the acquisition of Single Cell Mobile Consulting Pty Limited (trading as “Portt”) on 4th March 2022.

The unamortised amounts of fees capitalised remaining in the statement of financial position at 28th February 2022 amounted to £15.8 million (2021: £18.4 million).

In the comparative period, on 27th March 2020 the Group refinanced its bank loans. Lead arrangers for the transaction were Morgan Stanley Senior Funding Inc and Goldman Sachs Lending Partners LLC. The Group drew down £50 million from the £75 million revolving credit facility on 20th March 2020 and then on the 27th March 2020, to reinstate the £75 million credit facility, the first lien GBP was increased by £50 million to £335 million. The proceeds of the refinancing were used to fund the acquisition of the Tikit Group.

New issue related costs of £1.6 million and \$0.4 million were capitalised in connection with the March 2020 refinancing of the first lien GBP term loan and the net book value of previously capitalising financed costs of £6.6 million and \$0.6 million were immediately recognised as an expense due to an extinguishment of the first lien GBP term.

On 6th November 2020 the Group refinanced its bank loans. Lead arrangers for the transaction were Morgan Stanley Senior Funding Inc and Goldman Sachs Lending Partners LLC. The Group drew down £50 million from the £75 million revolving credit facility on 14th October 2020 and then on the 6th November 2020, to reinstate the £75 million credit facility, the first lien GBP was increased by £60 million to £395 million. The proceeds of the refinancing were used to fund the acquisition of the Mitrefinch Group and the Clear Review Group.

New issue related costs of £2 million were capitalised in connection with the new first lien GBP term loan as a result of the modification of the first lien USD loan and are being amortised over the term loan.

On the 2nd February 2021 the Group drew £16 million from the revolving credit facility to fund the acquisition of the Certainty Group and £10 million of this was repaid by 28th February 2021.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

22. FINANCIAL INSTRUMENTS

The following table shows the maturity analysis of the undiscounted remaining contractual cash flows of the Group's non-derivative financial liabilities for the Year Ended 28th February 2022.

	Within the next 12 months £'000	Within one to two years £'000	Within two to five years £'000	More than five years £'000	Total financial liabilities £'000
Loans and borrowings					
Term loan - Lien 1 £495m	4,889	4,889	477,158	-	486,936
Term loan - Lien 1 \$330m	2,465	2,465	236,628	-	241,558
RCF - Lien 1	22,000	-	-	-	22,000
Term loan - Lien 2 £175m	-	-	-	175,000	175,000
Term loan - Lien2 \$115m	-	-	-	85,897	85,897
Other loans	338	32	159	50	579
Future interest payments on loans and borrowings	57,278	57,069	155,274	13,396	283,018
Other non-derivative financial liabilities					
Trade Creditors	21,078	-	-	-	21,078
Accruals and other creditors	28,835	-	-	-	28,835
Lease liabilities	3,235	3,249	6,634	5,179	18,297
Future interest payments on leases	1,001	812	1,501	753	4,067
Total non-derivative financial liabilities	141,119	68,516	877,355	280,275	1,367,265

For the Year Ended 28th February 2021

	Within the next 12 months £'000	Within one to two years £'000	Within two to five years £'000	More than five years £'000	Total financial liabilities £'000
Loans and borrowings					
Term loan - Lien 1 £395m	3,950	3,950	11,850	371,600	391,350
Term loan - Lien 1 \$330m	2,370	2,370	7,111	222,813	234,664
RCF - Lien 1	6,500	-	-	-	6,500
Term loan - Lien 2 £175m	-	-	-	175,000	175,000
Term loan - Lien2 \$115m	-	-	-	82,603	82,603
Other loans	316	241	84	141	782
Future interest payments on loans and borrowing	51,219	50,916	150,980	51,972	305,087
Other non-derivative financial liabilities					
Trade Creditors	7,434	-	-	-	7,434
Accruals and other creditors	25,845	-	-	-	25,845
Lease liabilities	3,444	2,760	6,780	7,087	20,070
Future interest payments on leases	1,214	1,038	2,131	1,324	5,707
Total non-derivative financial liabilities	102,293	61,275	178,935	912,540	1,255,043

The future interest payments have been calculated based on the forecast maturity of the term loan and revolving credit facility shown above, using estimated interest rates of 5.11% (2021: 4.95%) for Lien 1 GBP, 4.37% (2021: 4.37%) for Lien 1 USD, 8.31% (2021: 8.30%) for Lien 2 GBP, 8.37% (2021: 8.37%) for Lien 2 USD and 3.0% (2021: 3.0%) on other loans.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

22. FINANCIAL INSTRUMENTS - continued*Interest sensitivity analysis*

If the interest rates on the Group's loans and borrowings were to vary by 50 points, the effect of the future interest payment would be as follows for 28th February 2022:

	Within the next 12 months £'000	Within one to two years £'000	Within two to five years £'000	More than five years £'000	Total future interest payments £'000
Sensitivity on interest rate					
-0.50%	52,322	52,137	142,103	12,591	259,154
+0.0%	57,278	57,069	155,274	13,396	283,018
+0.50%	62,234	62,002	168,446	14,200	306,882

For 28th February 2021

	Within the next 12 months £'000	Within one to two years £'000	Within two to five years £'000	More than five years £'000	Total future interest payments £'000
Sensitivity on interest rate					
-0.50%	46,791	46,519	137,975	48,063	279,348
+0.0%	51,219	50,916	150,980	51,972	305,087
+0.50%	55,648	55,312	163,984	55,881	330,825

The above analysis represents a 50-point movement in interest rates only and does not represent movements in exchange rates which may occur on foreign currency denominated loans.

	As at 28 Feb 2022 £'000	As at 28 Feb 2021 £'000
Cash and receivables		
Trade and other receivables	111,829	81,667
Cash and cash equivalents	<u>32,719</u>	<u>23,970</u>
	<u>144,548</u>	<u>105,637</u>

The above balance represents the Group's maximum exposure to credit risk.

The fair value of the financial instruments is equal to the carrying value. In the normal course of the Group's business and in common with other businesses, the Group encounters risks that arise from financial instruments. This note describes the Group's objectives, policies and processes in managing these risks and the methods used to measure them.

Credit risk

Credit risk is the risk that a counterparty to a transaction with the Group fails to discharge its obligations in respect of the instrument. The Group's credit risk arises on (i) transactions with customers following delivery of goods and/or services or (ii) cash and cash equivalents placed with banks and financial institutions.

Customers

The Group provides services to Government-backed organisations and commercial businesses. A small proportion of revenue is generated outside of the UK.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

22. FINANCIAL INSTRUMENTS - continued

Management focusses strongly on working capital management and the collection of due invoices. Regular reports of overdue invoices are circulated amongst senior management and the Board reviews debtor days each month as part of the monthly reporting cycle. The risk with any one customer is limited by constant review of debtor balances and action to resolve any issues preventing discharge of obligations.

The table below shows the ageing of trade receivables:

Ageing of trade receivables:

	Current	1-3 months	>3 months
	£'000	£'000	£'000
Year ended 28 February 2022	51,923	26,040	12,687
Year ended 28 February 2021	13,321	50,321	8,075

Trade receivables is stated after allowance for expected credit loss of £4.3 million at 28th February 2022 (2021: £4.3 million) which is after a release in the period of £0.3 million (2021: £0.3 million). At the statement of financial position date there were no significant concentrations of credit risk. The maximum exposure to credit risk is represented by the carrying amount of the trade and other receivables in the statement of financial position.

In determining the recoverability of a trade receivable, the Group considers all currently available and forward-looking information to assess the credit quality of the trade receivable from the date credit was initially granted up to the end of the reporting period.

Receivables provided for as uncollectible and charged to the Statement of profit or loss are included in administrative expenses. A loss allowance is recognised at an amount equal to the lifetime expected credit losses over the life of the contract if credit quality of the receivable has declined since initial recognition.

Dividend policy

The Board's dividend policy is to balance the distribution of profits with the Group's working capital requirements, the ongoing needs of the business, and its plans for merger and acquisition activities.

Market risk

Market risk is the risk that the fair value or cash flows of a financial instrument will fluctuate due to changes in market prices. In managing interest rate and currency risks, the Group aims to reduce the impact of short-term fluctuations on the Group's earnings. Over the longer term, however, permanent changes in interest rates and foreign exchange would have an impact on consolidated earnings. At the statement of financial position date there were no significant concentrations of market risk.

Interest rate risk

On the formation of the Group entered into multicurrency financing facilities (note 21). The interest rates on the facilities vary between 4.25% and 8.25% over LIBOR and SONIA. In October 2019, an agreement was reached with Morgan Stanley, Goldman Sachs and HSBC to hedge 100% of the USD debt in a cross-currency swap thus limiting the Group's exposure to USD/GBP exchange variances.

	2022	2021
	%	%
Weighted average interest rate payable	5.48	5.96

At the statement of financial position date there were no significant concentrations of interest rate risk.

Currency risk

The Group earns 17% of its revenue from outside the UK. The value of recurring revenues is converted at each invoice date from a fixed sterling value to a varied USD and EUR values, thereby minimising the currency risk to the Group. It is Group policy not to enter into hedging arrangements to mitigate currency risk due to the disproportionate cost versus risk.

Cash and cash equivalents at 28th February 2022 included £4.7 million (2021: £4.0 million) and £1.6 million (2021: £1.0 million) denominated in USD and EUR respectively. If the exchange rate was to vary by 10% the effect would be as follows:

	USD	EUR
	£'000	£'000
Sensitivity on exchange rate		
10%	430	146

At the statement of financial position date there were no significant concentrations of currency risk.

Liquidity risk

Liquidity risk is the risk that the Group cannot meet financial liabilities when they fall due. The Group's policy for managing liquidity risk is to ensure that the business has enough financial resources to meet its day-to-day activities at any point in time. Management believes that the cash resources on hand, together with the profits of the business, more than cover the resources needed to meet the financial liabilities of the Group.

Capital management

The Group manages its capital structure to safeguard the going concern of the Group and provide returns for shareholders and benefits for other stakeholders.

The capital structure of the Group consists of equity (including share capital, retained earnings and other reserves) and debt. The Group may maintain or adjust capital structure in the future by issuing new shares, repaying debt, returning capital to shareholder or by paying dividends.

Notes to the Consolidated Financial Statements - continued
For the Year Ended 28 February 2022

23. DEFERRED TAX

Deferred tax is calculated in full on temporary differences under the liability method using the weighted average taxation rate of 24.6% (2021: 19%). Deferred tax assets have been recognised on temporary differences where the management believe that it is probable that these assets will be recovered.

	Asset / (Liability) to profit or loss	Charged / (credited) to profit or loss	Asset / (Liability) to profit or loss	Charged / (credited) to profit or loss
	As at 28 February 2022	As at 28 February 2022	As at 28 February 2021	As at 28 February 2021
	£'000	£'000	£'000	£'000
Capital allowance in excess of depreciation	3,032	-	2,329	-
Acquired intangible assets	(160,068)	-	(125,720)	-
Taxation losses	1,607	-	2,250	-
Origination and reversal of timing differences	-	(9,969)	-	(17,845)
Change in rate	-	31,785	-	12,497
Prior year adjustment to deferred tax	-	3,890	-	(703)
Short term temporary difference - asset	3,594	-	6,140	-
	<u>(151,835)</u>	<u>25,707</u>	<u>(115,001)</u>	<u>(6,051)</u>

The following is an analysis of the deferred tax balances:

	As at 28 Feb 2022	As at 28 Feb 2021
	£'000	£'000
Deferred tax assets	979	364
Deferred tax liabilities	<u>(152,814)</u>	<u>(115,365)</u>
	<u>(151,834)</u>	<u>(115,001)</u>

The Group reported a total tax charge of £37.5 million (2021: credit of £0.5 million) as a result of UK tax charges of £6.4 million (2021: £2.0 million) overseas tax charges of £2.7 million (2021: £0.9 million), a deferred tax credit relating to timing differences of £10.0 million (2021: £17.8 million), adjustments to taxes reported in prior years of £6.6 million (2021: £1.9 million) and the impact of increases in the UK tax rate on deferred tax liabilities of £31.8 million (2021: £12.5 million). Deferred taxes at the statement of financial position date have been measured at the substantively enacted rates that the deferred tax assets and liabilities are expected to be unwound at.

The Group has an unrecognised deferred tax asset of £27.7 million (2021: £17.1 million) relating to timing differences of £14.5 million (2021: £7.1 million) and losses of £13.2 million (2021: £10.0 million). No deferred tax asset is recognised on these amounts as it is not regarded as more likely than not that there will be suitable taxable profits/gains against which they can be utilised in the future.

Finance Bill 2021 included an increase in the UK rate of corporation tax from 19% to 25% with effect from 1st April 2023. The Bill was substantively enacted on 24th May 2021. Had the tax rate increase been applied to the 28th February 2022 financial period this would have resulted in an increase to the corporation tax charge of £2.0 million.

24. PROVISIONS

	As at 28 Feb 2022	As at 28 Feb 2021
	£'000	£'000
Dilapidations provision	2,230	2,299
Onerous lease provision	60	60
Onerous contract provision	<u>2,648</u>	<u>2,648</u>
	<u>4,938</u>	<u>5,007</u>
Analysed as follows:		
Current	2,648	-
Non-current	<u>2,290</u>	<u>5,007</u>

The non-current provision relates to dilapidations and onerous leases in respect of buildings leased by the Group. The provision for dilapidations is in respect of property leases that contain a requirement for the premises to be returned to their original state on the conclusion of their lease terms. The amounts provided are based on management's best estimate of this cost at the point of exit from the related properties. The dilapidations and onerous lease provisions are expected to unwind in more than 1 year and therefore are disclosed as non-current. The provision for onerous contracts is expected to unwind within the year, and therefore is disclosed as current.

	Onerous lease provision	Dilapidations provision	Onerous Contract Provision	Totals
	£'000	£'000	£'000	£'000
As at 29 February 2020	60	2,467	-	2,527
Amount utilised during the year	-	(168)	(338)	(506)
Additions	-	-	2,987	2,987
As at 29 February 2021	60	2,299	2,648	5,007
Amount utilised during the year	-	(69)	-	(69)
As at 28 February 2022	<u>60</u>	<u>2,230</u>	<u>2,648</u>	<u>4,938</u>

25. PENSION COMMITMENTS

The Group has no defined benefit pension schemes in place. The Group pays defined contributions into a Group Personal Pension Plan and certain individual pension plans. The assets of each of these plans are held separately from those of the Group in independently administered funds. The pension charge represents contributions payable by the Group in the period and amounted to £4.7 million (2021: £3.8 million).

26. ULTIMATE PARENT COMPANY AND CONTROLLING PARTY

The immediate parent undertaking is Aston Intermediateco Limited.

On 9th October 2019, the Group was jointly acquired by Aston Lux Acquisition S.à.r.l. (which is owned by funds advised or managed by BC Partners LLP and funds within the Vista Fund VII Limited Partnership). There is no ultimate controlling party as each of the majority shareholders own the same percentage of the shares and the voting rights.

27. RELATED PARTY DISCLOSURES

The expenditure with Vista Equity Partners, Vista Consulting Group and BC Partners relate to consulting services incurred by them in supporting the business with its operational improvement programme. The remaining companies are portfolio companies of Vista Equity partners and BC Partners, and the expenditure relates to the supply of services.

The balances payable as at 28th February 2022 are not material.

The Group and Vin Murria, a previous CEO of Advanced, each own 50% of the issued share capital of Intercede 2445 Limited.

The Group has identified £1.5 million (2021: £1.1 million) of expenses from related parties during the period.

An amount of £3.7 million (2021: £3.8 million) included in note 19 relates to amounts owed to related undertakings payable to Aston Intermediate Co. Ltd., in relation to funding received for acquisitions.

The aggregate amount of remuneration and benefits of key management personnel of the Group, comprising of the Directors within the Group during the period was £1.1 million (2021: £1.1 million), including other benefits of £0.2 million (2021: £0.2 million).

	Year Ended 28 Feb 22 Incurred £'000	Year Ended 28 Feb 22 Outstanding £'000	Year Ended 28 Feb 21 Incurred £'000	Year Ended 28 Feb 21 Outstanding £'000
Related party				
Services from:				
Vista Equity Partners	202	202	13	-
Vista Consulting Group	648	194	509	145
BC Partners LLP	-	-	36	-
Cvent Europe Limited	50	-	68	-
Finastra Ireland	-	-	31	-
Tibco Software Inc	110	80	143	-
Neopost	-	-	29	2
Office Depot	2	-	10	2
Datto Inc	22	-	22	-
Logic Monitor inc	265	265	99	99
Smartbear Software Limited	-	-	84	84
ICIMS Inc	113	-	-	-
Xactly Corporation	44	40	34	34
	<u>1,456</u>	<u>781</u>	<u>1,078</u>	<u>366</u>

Transaction with related parties are conducted at arm's length and on normal commercial terms.

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28. ONE-OFF ACQUISITION AND RESTRUCTURING COSTS

During the period, the Group incurred the following one-off and restructuring costs:

Type	Year Ended 28 Feb 22	Year Ended 28 Feb 21
	£'000	£'000
Acquisition costs	4,791	12,102
Transformation projects	3,456	4,515
Property rationalisation	1,401	1,619
Total one-off acquisition and restructuring costs	<u>9,648</u>	<u>18,236</u>

Transformation projects primarily relate to information technology systems implementation and finance transformation. Property rationalisation costs include the consolidation of the Group's office properties and those of the businesses acquired.

29. SUBSEQUENT EVENTS**Acquisitions**

Subsequent to the year end the Group has acquired both Single Cell Mobile Consulting Pty Limited (trading as "Portt") and Decision Time Limited.

Portt is a provider of procurement and supplier management software across Australia and New Zealand. It was acquired on 4th March 2022 for a total consideration of £16.05 million. The consideration was funded by funds drawn down from the RCF of £12 million. This drawdown occurred in February 2022 and was therefore included in the Group's cash balance at 28th February 2022.

Decision Time Limited is a provider of governance, risk management and compliance software for organisations using cloud software in the UK. It was acquired on 21 April 2022 for a total consideration of £22.0 million of which £17.9 million was payable immediately, £2.6 million is payable in April 2023, £0.5 million is payable in April 2024 and £1.0 million is payable in the future based on the achieving certain performance targets by December 2022. The initial consideration was funded by funds drawn from the RCF of £18.4 million.

Due to the timing of these acquisitions the detailed disclosure of the key components of the acquisition accounting are not yet available.

The drawn RCF position is £61.4 million at the date of signing of these financial statements.

30. CONTINGENT LIABILITY

From time to time the Group is engaged in litigation in the ordinary course of business. There are no material contingent liabilities requiring disclosure at 28th February 2022.