

The Advanced Managed Cloud Solution Partnership

Advanced are recognised globally as a Microsoft Direct Cloud Solution Provider (CSP), delivering outstanding support to Microsoft's broad range of online services. We work with you to enhance Microsoft Online Services, documented later in this fact sheet, to better suit your business needs.

Gold
**Microsoft
Partner**



More and more organisations are moving to and integrating a Cloud strategy to allow them to focus on driving their core business or to implement change, as well as minimise cost, leverage economies of scale and reduce operational risk.

Migrating to the Cloud can seem a daunting task, but as a Cloud specialist we make the complex simple and our expertise will guide you through the typical challenges and issues we see organisations encounter. As a Microsoft partner we have an inherent understanding of the services and licensing models available and a strong partnership with Microsoft to streamline the license transitions as well as enhancements on the Microsoft product portfolio.

Why the Advanced Managed Cloud Solution Partnership?

Superior Visibility and Control

We provide detailed insight into how your CSP licenses are being consumed, along with the expertise to help you optimise consumption more efficiently. Our CSP Management Portal provides insight into your current service and

the ability to adjust the service based on your requirements at that time, on any day of the month.

Relationship Leveragability

Approaching Microsoft through Advanced can support you in deploying a plethora of Microsoft Online Services such as Office 365, Dynamics and Microsoft Azure. Through Advanced's technical experts and services backed by Microsoft, Advanced can help you optimise and future proof your chosen solution.

Optimised Cost Management

CSP license costs are calculated on a daily basis, giving you the ability to optimise your Cloud service consumption and recognise potential cost savings on a month-to-month basis rather than at an annual period.

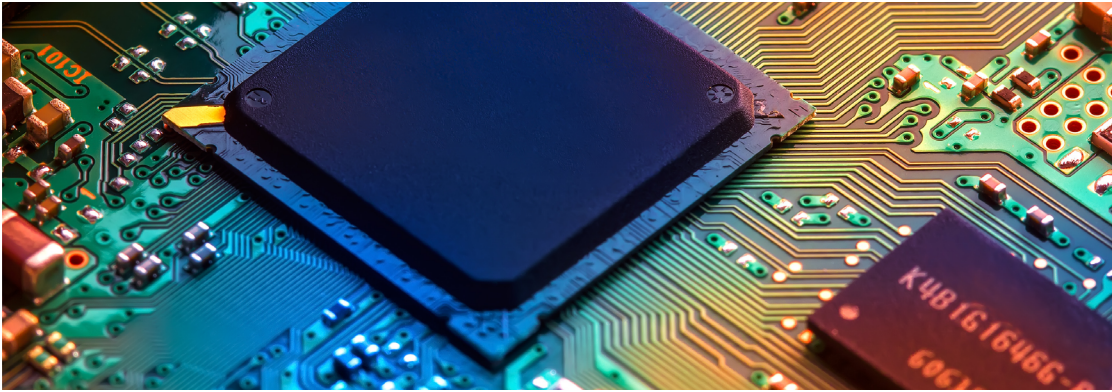
Proactive Governance

Your CSP license consumption will be managed through periodic review cycles with Advanced teams, both for optimisation and cost control purposes. The Advanced self-service portal enables you to manage and report on license

"The Cloud takes away a lot of the pressure from service because things like security are dealt with by the third party."

Rob Bing > Head of IT Service Management > St Andrew's Healthcare

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consumption in real time and action the changes recommended by Advanced to help optimise your service.

Streamlined License Transition

Advanced simplify the transition of your licensing provision and existing model from your current provider. From the initial transition to the further enhancements, we can ensure your business and users are not affected or disrupted during the process, making sure we maintain productivity.

The Advanced Managed Cloud Solution Partnership includes, but is not limited to:

- > Microsoft Technical Resources
- > Microsoft Premier Support for Cloud Services
- > Billing Transparency
- > Self-Service Management
- > Software Asset Management
- > Custom Azure and Office 365 Billing Reports
- > Environment Knowledge
- > License Management
- > Support 24x7x365
- > 1st-3rd Line Service Desk
- > Managed Email and Email Archiving

- > Managed Skype for Business
- > Managed Active Directory
- > Sharepoint Support and Development
- > Additional Security Services

Advanced has over 15 years of experience as a Managed Service Provider. Our capabilities include the management of your IT and infrastructure from desktop to data centre and into the Cloud. It is this unrivalled experience and pedigree that separates us from the market today.

The proven methodology we use in the design and implementation of your Microsoft-based environment is developed using PRINCE2 methodology, while our ongoing service management is aligned to ITIL best practice.

Investing in our services gives you access to expertise, service reliability and future-proof technologies. Partnering with Advanced enables you to maximise and improve productivity, enabling your users to collaborate.

Contact us to find out how you can achieve secure, collaborative, truly mobile working that will remain up-to-date and deliver you a guaranteed return on investment.

More information

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