



SLS expand their organisation with Advanced

Background

Scientific Laboratory Supplies (SLS) have grown to become the UK's largest independent supplier of laboratory equipment, chemicals and consumables since we began trading in 1991. Our independence gives us the freedom to source and supply the highest quality products and brands, giving our consumers exactly what they need, when they need it, based entirely around our customers and their business.

Partnering with Advanced

The partnership we have with Advanced has resulted in the progressive and positive relationship we have built today. Keeping our status as a UK-based independent organisation, whilst expanding to benefit the customer was made possible through establishing a partnership with Advanced to provide seamless visibility, control and value to benefit the customer.

The Advanced Cloud Marketplace

Our customers are key to the success of SLS, so when they stated they wanted to transact with us via the Advanced Cloud Marketplace, we worked actively with Advanced and key customers to deliver what they asked for.

More information

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Advanced Computer Software Group Limited is a company registered in England and Wales under company number 05965280, whose registered office is Ditton Park, Riding Court Road, Datchet, SL3 9LL. A full list of its trading subsidiaries is available at www.oneadvanced.com/legal-privacy.

Our commercial leader for pricing & marketplace, Amy Skaith comments, "Advanced have worked closely with SLS to develop a strong three-way relationship between ourselves and buyers. Our businesses are similar in many ways; we are both customer orientated, UK-based organisations with flexible systems that mold around the buyer's requirements."

Surpassing competitors

Our numbers are ever growing against our competitors in this challenging market. This is because with Advanced, we have been able to grow our teams and shape our end solution with the needs and wants of our customers and we plan to continue doing so.

The future with Advanced

Our relationship began with Advanced over 16 years ago, and has benefited our journey greatly. We see ourselves continuing this to maximise our growth and development opportunities.

Amy continues, "Advanced also have excellent Account Management and always answer to our needs and wants in good time. We will continue to work closely with them to improve the processes and relationships with our buyers."



Client >

Scientific Laboratory Supplier

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Amy Skaith > Commercial Leader for pricing & marketplace > SLS